# solocal

# NOTICE OF MEETING

COMBINED GENERAL SHAREHOLDERS' MEETING OF SOLOCAL GROUP

# 2 June 2022 at 2:00 p.m.

# Shareholder registration from 1:30 p.m.

Solocal Group head office Tours du Pont de Sèvres – Citylights 204, Rond-Point du Pont de Sèvres 92100 Boulogne-Billancourt



# Welcome

# to the Combined General Shareholders' Meeting

# 2 June 2022 at 2:00 p.m.

# Shareholder registration from 1:30 p.m.

Solocal Group head office Tours du Pont de Sèvres – Citylights 204, Rond-Point du Pont de Sèvres 92100 Boulogne-Billancourt

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# **CONTACT US**

R	By telephone:	+33 (1) 55 77 35 00 from outside France,	SOLOCAL GROUP
		9:00 a.m. to 6:00 p.m. Monday to Friday.	Public limited company with a capital of €131,715,854, Nanterre Trade and Companies
	Online:	www.solocal.com	Register 552 028 425
ভ	By email:	actionnaire@solocal.com	Registered office: 204 Rond-Point du Pont de Sèvres – 92649 Boulogne-Billancourt Cedex
	By post:	Solocal Group - Shareholder Relations 204, Rond-Point du Pont de Sèvres 92649 Boulogne-Billancourt Cedex	Hereinafter "Solocal Group" or the "Company", with "Solocal" referring to Solocal Group and its entities.

This document is a free translation into English. It is not a binding document. In the event of a conflict of interpretation, reference should be made to the French version, which is the authentic text.



# How to participate in the General Shareholders' Meeting



The Combined General Shareholders' Meeting of Solocal Group will be held:

# Thursday, 2 June 2022 at 2:00 p.m. – Shareholder registration from 1:30 p.m.

At Solocal Group head office – Tours du Pont de Sèvres – Citylights 204, Rond-Point du Pont de Sèvres – 92100 Boulogne-Billancourt

## Notice - Health situation

As indicated in the notice of meeting published in the French legal gazette (BALO), issue 47 of 20 April 2022, the Company reserves the right to alter the procedures for the organisation of and participation of shareholders in the Company's General Shareholders' Meeting to be held on Thursday, 2 June 2022 in accordance with the health and/or legal requirements.

You are therefore invited to check the "General Meetings" section of the Company's website regularly **www.solocal.com**, **Investors – Financial publications – General Meetings**, which may be updated to clarify, if necessary, the final procedures for participating in the General Shareholders' Meeting of 2 June 2022.

In view of the current public health situation, the Company draws your attention to the following:

- shareholders may vote without attending the General Shareholders' Meeting in person by voting remotely (by post or proxy), using the voting form provided for this purpose and available in the area dedicated to the 2022 General Shareholders' Meeting on the Company's website www.solocal.com, Investors Financial publications General meetings or electronically using the VOTACCESS secure voting platform;
- the General Shareholders' Meeting will be webcast live in video and audio and available on video afterwards via the following link: https://channel.royalcast.com/solocalfr/#!/solocalfr/20220602\_1.

Shareholders who wish to attend the General Shareholders' Meeting in person are reminded that attendance is subject to compliance with the public health measures in force.

TERMS AND CONDITIONS OF PARTICIPATION IN THE GENERAL SHAREHOLDERS' MEETING

# TERMS AND CONDITIONS OF PARTICIPATION IN THE GENERAL SHAREHOLDERS' MEETING

**Regardless of how you choose to participate**, you must provide evidence beforehand of your Solocal Group shareholder status.

## **Providing evidence of shareholder status**

- If you hold registered shares: your shares must be registered in your name in a share register (whether managed by a financial intermediary or by Solocal Group) no later than the second business day preceding the General Shareholders' Meeting, i.e. **31 May 2022 at 00:00** (*Paris time*).
- If you hold bearer shares: you must have a shareholder certificate drawn up as soon as possible certifying that your shares are registered, no later than the second

business day preceding the General Shareholders' Meeting, i.e. **31 May 2022** at 00:00 (*Paris time*), in the securities account held by your financial intermediary (bank, stockbroker or online broker). To be taken into account, this certificate must reach BNP Paribas Securities Services, the bank acting as the centralising agent for the Solocal Group General Shareholders' Meeting, no later than **1 June 2022 at 3:00 p.m.** (*Paris time*).

# HOW TO PARTICIPATE IN THE GENERAL SHAREHOLDERS' MEETING

If you are a Solocal Group shareholder on the date of the meeting, you may exercise your voting right in one of three ways:

- attend the General Shareholders' Meeting in person;
- grant proxy to the Chairman of the meeting (the Chairman of the Board of Directors) or to a third party;
- vote by post or online.

# **OPTION 1: If you wish to attend the General Shareholders' Meeting in person**

# APPLY FOR AN ADMISSION CARD BY POST

#### **IF YOU HOLD REGISTERED SHARES**

(whether managed by a financial intermediary or by Solocal Group)

- Tick **box** (A) on the paper form (see template on page 6).
- Date and sign at the bottom of the form.
- Return the form to BNP Paribas Securities Services using the postage-paid envelope provided.

BNP Paribas Securities Services must receive your form **no later than 1 June 2022 at 3:00 p.m.** (Paris time).

#### **IF YOU HOLD BEARER SHARES**

- Tick **box** (A) on the paper form (see template on page 6).
- Date and sign at the bottom of the form.
- Send the form as soon as possible to the financial intermediary that holds your account (bank, stockbroker or online broker).

Your financial intermediary will send the form, together with a shareholder certificate certifying that the shares are registered to you, to:

#### BNP Paribas Securities Services – CTS Assemblées Grands Moulins de Pantin 9. rue du Débarcadère – 93761 Pantin Cedex

To be taken into account, the form and certificate must reach BNP Paribas Securities Services **no later than 1 June 2022 at 3:00 p.m.** (*Paris time*).

BNP PARIBAS SECURITIES SERVICES WILL SEND YOU YOUR ADMISSION CARD

HOW TO PARTICIPATE IN THE GENERAL SHAREHOLDERS' MEETING

# APPLY FOR AN ADMISSION CARD ONLINE

Shareholders wishing to participate in the General Shareholders' Meeting in person may also request an admission card electronically, by following the procedures below:

#### FOR HOLDERS OF REGISTERED SHARES (WHETHER MANAGED BY A FINANCIAL INTERMEDIARY OR BY SOLOCAL GROUP)

Holders of registered shares (whether managed by a financial intermediary or by Solocal Group) may apply for an admission card online on the VOTACCESS secure platform via the Planetshares website accessible at https://planetshares.bnpparibas.com.

Access to the website is protected by username and password. Data exchanges are encrypted to ensure confidentiality. The Planetshares website will be available from **16 May 2022**. The deadline for applying for an admission card online is 1 June 2022 at 3:00 p.m. (*Paris time*).

Holders of registered shares entered directly in the Solocal Group share register should access the Planetshares website using their usual login details. Holders of intermediary registered shares should access the Planetshares website using their ID number which can be found at the top right of their paper voting form. If you no longer have your username and/or your password, please contact **+33 0(1) 55 77 35 00**.

After logging on, registered shareholders should follow the instructions displayed on screen to access the VOTACCESS platform and request an admission card.

# FOR BEARER SHAREHOLDERS

Holders of bearer shares should ascertain whether their account keeper is connected to the VOTACCESS platform.

If the institution that holds your securities account is connected to the VOTACCESS website, you must sign into the institution's online portal using your usual login details. Next, follow the instructions displayed on screen to access the VOTACCESS platform and request an admission card.

# IF YOU DO NOT HAVE YOUR ADMISSION CARD ON THE DATE OF THE MEETING

If your application for an admission card reaches BNP Paribas Securities Services after 1 June 2022 or if you have not applied for your admission card:

- if you are a registered shareholder, you can attend the General Shareholders' Meeting simply by presenting proof of identity at the counter set up for such purpose at the meeting entrance;
- if you are a bearer shareholder, you can attend the General Shareholders' Meeting by presenting a shareholder certificate drawn up by your financial intermediary certifying that your shares were registered no later than **31 May 2022** at 00:00 (*Paris time*), together with proof of identity, at the counter set up for such purpose at the meeting entrance.

HOW TO PARTICIPATE IN THE GENERAL SHAREHOLDERS' MEETING

# OPTION 2: If you wish to vote by post or be represented by a proxy at the General Shareholders' Meeting

# USING THE PAPER FORM (SEE TEMPLATE ON PAGE 6)

# **TO VOTE BY POST**

- Tick "I am voting by post"
   box 1 and place your vote.
- If you wish to vote "against" a resolution or if you wish to "abstain", mark the box below the number of the appropriate resolution.
- Do not mark any box if you wish to vote "for" all resolutions.
- Date and sign at the bottom of the form.

# TO GRANT PROXY TO THE CHAIRMAN

- Tick "I am granting proxy to the Chairman" box 2
- Date and sign at the bottom of the form.
- Do not mark any box.
- Your votes will be "for" the draft resolutions submitted or approved by the Board of Directors, and "against" all other draft resolutions.

#### TO GRANT PROXY TO ANOTHER SHAREHOLDER OR TO ANY OTHER INDIVIDUAL OR LEGAL ENTITY OF YOUR CHOICE

- Tick "I am granting proxy" **box** 3
- Provide the identity details (full name and address) of the person who will represent you.
- Date and sign at the bottom of the form.

# YOU HAVE VOTED

# **IF YOU HOLD REGISTERED SHARES**

Return the form to BNP Paribas Securities Services using the postage-paid envelope provided.

Your form must reach BNP Paribas Securities Services **no later than 1 June 2022 at 3:00 p.m.** (*Paris time*).

# **IF YOU HOLD BEARER SHARES**

Send the form as soon as possible to the financial intermediary that holds your account (bank, stockbroker or online broker).

Your financial intermediary will send the form, together with a shareholder certificate certifying that the shares are registered to you, to:

#### BNP Paribas Securities Services – CTS Assemblées Grands Moulins de Pantin 9, rue du Débarcadère – 93761 Pantin Cedex

The form and certificate must reach BNP Paribas Securities Services **no later than 1 June 2022 at 3:00 p.m.** (*Paris time*).

# U TO VOTE OR TO APPOINT/REVOKE A PROXY ONLINE

#### FOR HOLDERS OF REGISTERED SHARES (WHETHER MANAGED BY A FINANCIAL INTERMEDIARY OR BY SOLOCAL GROUP)

Holders of registered shares (whether managed by a financial intermediary or by Solocal Group may vote or appoint/revoke a proxy online on the VOTACCESS secure platform via the Planetshares website accessible at https://planetshares.bnpparibas.com.

This option is an additional way of participating available to all shareholders who are eligible for all the options available on the paper form. Access to the website is protected by username and password. Data exchanges are encrypted to ensure confidentiality. The Planetshares website will be available from **16 May 2022**. The deadline for appointing/ revoking a proxy online is **1 June 2022 at 3:00 p.m.** (*Paris time*). However, in order to ease traffic on the dedicated voting website prior to the General Shareholders' Meeting, we advise shareholders not to wait until the day before the meeting to vote.

Holders of registered shares entered directly in the Solocal Group share register should access the Planetshares website using their usual login details. Holders of intermediary registered shares should access the Planetshares website using their ID number which can be found at the top right of their paper voting form. If you no longer have your username and/or your password, please contact freephone:

+33 (0)1 55 77 35 00.

After logging on, registered shareholders should follow the instructions displayed on screen to access the VOTACCESS platform and to vote or to appoint/revoke a proxy. You will also be able to access the official documents related to the General Shareholders' Meeting from the same site.

## FOR BEARER SHAREHOLDERS

You must ascertain whether the institution that holds your securities account is connected to the VOTACCESS platform and, if it is, whether access thereto is subject to specific conditions of use.

Only bearer shareholders whose account keeper is connected to the VOTACCESS platform may vote or appoint/ revoke a proxy online. Otherwise, bearer shareholders will need to arrange to vote by post. If the institution that holds your securities account is connected to the VOTACCESS website, you must sign into the institution's online portal using your usual login details. Next, click on the icon on the line for your Solocal Group shares and follow the instructions displayed on screen to access the VOTACCESS platform and to vote or appoint/revoke a proxy. You will also be able to access the official documents related to the General Shareholders' Meeting from the same site.

If the institution that holds your securities account is not connected to the VOTACCESS platform, notice of the appointment or revocation of a proxy may also be given electronically, in accordance with Article R. 225-79 of the French Commercial Code, by following the procedures below:

- you must send an email to **paris.bp2s.france.cts. mandats@bnpparibas.com**. This email must contain the following information: the name of the relevant company, the date of the meeting, the first and last names, address and bank details of the principal, as well as the first and last names and, if possible, the address of the proxy holder;
- you must ask the financial intermediary that manages your securities account to send a written confirmation to Assemblées Générales de BNP Paribas Securities Services – CTS Assemblées Générales – Les Grands Moulins de Pantin, 9, rue du Débarcadère – 93761 Pantin Cedex.

Only notices appointing or revoking proxies may be sent to the email address above. Any other request or notice about other matters will not be taken into account and/or processed.

In order for electronic appointments or revocations of proxies to be validly taken into account, confirmations must be received no later than the day before the meeting, i.e. **1 June 2022 at 3:00 p.m.** (*Paris time*). Appointments or revocations of proxies made using a paper form must be received no later than the day before the meeting, i.e. **1 June 2022 at 3:00 p.m.** (*Paris time*). The VOTACCESS dedicated secure website will be available from **16 May 2022**.

How to complete the form included with this document

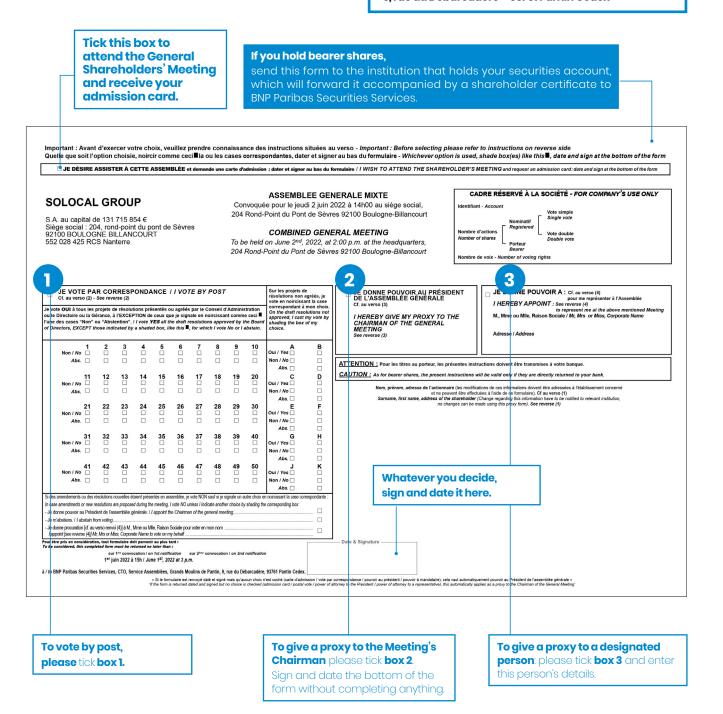
# HOW TO COMPLETE THE FORM INCLUDED WITH THIS DOCUMENT

Do not send your form directly to Solocal Group.

All operations in relation to the General Shareholders' Meeting are handled by BNP Paribas Securities Services, the bank acting as the centralising agent for the Solocal Group General Shareholders' Meeting.  $\neg \frown$ 

To be taken into account, your form must reach BNP PARIBAS SECURITIES SERVICES no later than 1 June 2022 before 3:00 p.m..

BNP Paribas Securities Services CTO Services des Assemblées Grands Moulins de Pantin 9, rue du Débarcadère – 93761 Pantin Cedex



# **WRITTEN QUESTIONS**

Written questions must be sent to the Company's head office by registered letter with acknowledgement of receipt addressed to the Chairman of the Board of Directors, no later than the fourth business day preceding the date of the General Shareholders' Meeting, i.e. no later than **27 May 2022**.

Questions must be accompanied by a shareholder certificate certifying that your shares are registered with the Company in your name or are held in a bearer securities account with a financial intermediary. In accordance with current legislation, a written question will be deemed to have been answered if the answer thereto is included in the "Questions and Answers" section of the Company's website.

# **SECURITIES LENDING AND BORROWING**

In accordance with Article L. 225-126 I of the French Commercial Code, any person who holds, either alone or jointly, in respect of one or more reverse transactions involving the Company's shares or any transaction giving him the right or obliging him to resell or return those shares to the transferor, a number of shares representing more than 0.5% of the voting rights, must inform the Company and the French Financial Markets Authority (AMF), no later than the second business day prior to the meeting, i.e. **31 May 2022 at 00:00** (*Paris time*), and if the contract governing this transaction is still in force at that date, of the total number of shares temporarily held.

This declaration must include, besides the number of shares acquired in respect of one of the aforesaid transactions, the identity of the transferor, the date and the maturity of the contract relating to the transaction and, where appropriate, the voting agreement. The persons concerned must email the AMF the stipulated information at the following address:

## declarationpretsemprunts@amf-france.org

They must email the same information to the Company at the following address:

#### actionnaire@solocal.com

Failure to inform the Company and the AMF in accordance with the above conditions will mean that the shares acquired under the relevant temporary transactions will not carry voting rights for the General Shareholders' Meeting to be held on 2 June 2022 and for all Shareholders' Meetings that may be held until such shares have been resold or returned.

# **INFORMATION AND DOCUMENTS MADE AVAILABLE TO SHAREHOLDERS**

All documents and information provided for in Article R. 225-73-1 of the French Commercial Code may be viewed on the Company's website: www.solocal.com, as of the 21st day prior to the General Shareholders' Meeting, i.e. From 12 May 2022.



# **Important note**

This agenda is the same as that which appears in the notice of the Combined General Shareholders' Meeting of the Company published on 20 April 2022 in the French legal gazette (BALO), issue 47. Shareholders are advised that the agenda may be subject to change following (a) requests to add items and draft resolutions to the agenda sent by shareholders in accordance with the law, and (b) amendments made by the Company's Board of Directors, where relevant. The final text of the agenda will be included in the notice of the Combined General Shareholders' Meeting to be published in the French legal gazette (BALO) before the Combined General Shareholders' Meeting to be held on 2 June 2022.

# RESOLUTIONS WITHIN THE SCOPE OF THE ORDINARY GENERAL SHAREHOLDERS' MEETING

- Approval of the Company financial statements for the financial year ended 31 December 2021;
- Approval of the consolidated financial statements for the financial year ended 31 December 2021;
- Allocation of net income for the financial year ended 31 December 2021, as shown in the Company financial statements;
- Approval of the agreements referred to in Articles L 225-38 et seq. of the French Commercial Code;
- Approval of the items of compensation paid during or awarded for the financial year ended 31 December 2021 to Pierre Danon, Chairman and Chief Executive Officer, until 5 April 2021 (inclusive);
- Approval of the items of compensation paid during or awarded for the financial year ended 31 December 2021 to Pierre Danon, Chairman of the Board of Directors, for the period from 6 April 2021 to 29 June 2021 (inclusive);
- Approval of the items of compensation paid during or awarded for the financial year ended 31 December 2021 to Philippe Mellier, Chairman of the Board of Directors, for the period from 30 June 2021 to 31 December 2021;
- Approval of the items of compensation paid during or awarded for the financial year ended 31 December 2021 to Hervé Milcent, Chief Executive Officer, for the period from 6 April 2021 to 31 December 2021;

- Approval of the information on the compensation of corporate officers referred to in of Article L. 22–10–9 I of the French Commercial Code;
- Approval of the compensation policy for the Chairman of the Board of Directors;
- Approval of the compensation policy for the Chief Executive Officer;
- Approval of the compensation policy for Directors;
- Ratification of the cooptation of Philippe Mellier as Independent Director of the Company;
- Appointment of Bruno Guillemet as Independent Director of the Company;
- Renewal of the term of office of Anne-France Laclide-Drouin as an Independent Director of the Company;
- Renewal of the term of office of an auditor;
- Renewal of the term of office of an auditor;
- Determination of the annual amount of compensation to be allocated to the members of the Board of Directors;
- Authorisation to be granted to the Board of Directors to purchase or transfer Solocal Group shares.

Résolutions relevant de la compétence de l'Assemblée générale extraordinaire

# RESOLUTIONS WITHIN THE SCOPE OF THE EXTRAORDINARY GENERAL SHAREHOLDERS' MEETING

- Delegation of authority to the Board of Directors in order to increase the share capital, while maintaining the shareholders' preferential subscription right, by issuing shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued;
- Delegation of authority to the Board of Directors in order to increase the share capital, with cancellation of the shareholders' preferential subscription right, through the issue of shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, within the framework of public offerings;
- Delegation of authority to the Board of Directors to increase the share capital, with cancellation of the shareholders' preferential subscription right, through the issue of shares and/or equity securities granting access to other equity securities and/or granting the right to the

award of debt securities and/or securities granting access to equity securities to be issued, in favour of qualified investors or a small circle of investors;

- Authorisation given to the Board of Directors to increase the number of securities to be issued, in the event of a capital increase with or without cancellation of the shareholders' preferential subscription right;
- Delegation of authority to the Board of Directors to increase the Company's share capital by incorporation of reserves, profits or premiums;
- Delegation of authority to the Board of Directors to proceed with a capital increase, with cancellation of the shareholders' preferential subscription right, reserved for members of a Group Savings Plan; and
- Powers for formalities.



# **Brief overview of Solocal Group's financial situation** during the past financial year



# **OVERVIEW**

The Solocal Group operates in the "Digital" sector which generated revenue for continued activities of  $\$ 428 million during the financial year 2021. It can be broken down as follows:

- the Connect offer allows VSEs and SMEs to control their digital presence over the entire Web (several tens of medias in total including Google, Facebook, Bing, Tripadvisor, Instagram, etc.) with just a few clicks, in real time and with complete autonomy, via a single mobile application, or a web interface. This offer moreover facilitates the management of interactions among the professionals and their customers thanks to several relational features (instant messaging, quote formulation, appointment scheduling, Click & Collect...). Connect represents revenue of €126.5 million during the financial year 2021 and is marketed in subscription mode with automatic renewal;
- the Booster offer allows companies to increase their digital visibility beyond their natural presence over the entire Web, in a logic for developing local market shares. This offer integrates among others the Priority Referencing service launched in the third quarter of 2019 and represents revenue of €238.3 million during the financial year 2021;
- with the Website range, Solocal offers customers site creation and referencing, according to different budget levels, always in subscription mode with automatic renewal. This offer represents revenue of €63.2 million during the financial year 2021.

Intended for VSE/SMEs, the Connect and Booster ranges are also available for large network accounts.

# **COMMENTARY ON THE RESULTS AS AT 31 DECEMBER**

In the presentation of its 2021 results and in this activity report, Solocal isolates the momentum of the continued activities from that of the activities that it is disposing of. The comments on the financial performance indicators concern the scope of continued activities.

# Consolidated income statement for periods closed as at 31 December 2021 and as at 31 December 2020

		As c	ıt 31/12/20	21		As at 31/12/2020					
			Contir	nued acti	vities			Contir	nued acti	vities	
(in millions of euros)	Conso- lidated	Divested activ- ities	Total	Recur- ring	Non recur- ring	Conso- lidated	Divested activ- ities	Total	Recur- ring	Non recur- ring	Change Recurring 2021/2020
Revenues	428.0	-	428.0	428.0	-	437.4	4.6	432.8	432.8	-	-1.1%
Net external expenses	(121.2)	-	(121.2)	(121.6)	0.5	(125.0)	(3.8)	(121.2)	(120.7)	(0.5)	0.8%
Staff expenses	(184.3)	-	(184.3)	(184.9)	0.6	(200.8)	(4.7)	(196.0)	(196.3)	0.2	-5.8%
Restructuring costs	8.2	-	8.2	-	8.2	4.5	-	4.5	-	4.5	
EBITDA	130.8	-	130.8	121.5	9.3	116.2	(3.9)	120.0	115.8	4.2	4.8%
As% of revenues	30.6%	0.0%	30.6%	28.4%		26.6%	0.0%	27.7%	26.8%		1.6 pts
Gains and losses from disposals	-	-	-	-	-	(2.2)	-	(2.2)	(2.2)	-	
Depreciation and amortization	(59.5)	_	(59.5)	(59.5)	-	(64.6)	(2.8)	(61.8)	(61.8)	_	-3.7%
OPERATING INCOME	71.3	-	71.3	62.0	9.3	49.3	(6.7)	56.0	51.8	4.2	19.5%
As% of revenues	16.7%	0.0%	16.7%	14.5%		11.3%	0.0%	12.9%	12.0%		2.5 pts
Gain from debt restructuring	_	_	-	-	-	63.2	_	63.2	63.2	_	
Financial income	0.2	-	0.2	0.2	-	0.4	0.0	0.4	0.4	-	-35.6%
Financial expenses	(28.7)	-	(28.7)	(28.7)	-	(61.5)	0.1	(61.6)	(61.6)	-	-53.4%
FINANCIAL INCOME	(28.5)	-	(28.5)	(28.5)	-	2.0	0.1	1.9	1.9	-	-1,591.5%
INCOME BEFORE TAX FROM CONTINUED ACTIVITIES	42.8	-	42.8	33.5	9.3	51.3	(6.6)	57.9	53.8	4.2	-37.7%
Corporate income tax	(19.3)	-	(19.3)	(16.9)	(2.4)	(6.5)	0.4	(6.9)	(5.6)	(1.3)	201.1%
NET INCOME FROM CONTINUED ACTIVITIES	23.5	_	23.5	16.6	6.9	44.8	(6.2)	51.0	48.2	2.8	-65.5%
NET INCOME FROM DISCONTINUED ACTIVITIES	_	_	-	-	-	20.8	20.8	-	-	-	
NET INCOME FOR THE PERIOD	23.5	-	23.5	16.6	6.9	65.6	14.6	51.0	48.2	2.8	-65.5%

Recurring EBITDA corresponds to EBITDA before taking account of items defined as non-recurring.

These non-recurring items are expenses and income in very small numbers which are unusual, abnormal and infrequent and with amounts that are particularly substantial. They primarily correspond to restructuring expenses: these are costs or income corresponding to a program that is planned and controlled by the management, which significantly modifies either the Company's activity scope, or the way in which this activity is managed, according to the criteria provided for in IAS 37.

As at 31 December 2021, the amount of non-recurring items stands at income of  $\textcircled{\mbox{\rm e}9.3}$  million.

# Analysis of the order backlog for continued activities

## Revenues

Total revenues at 31 December 2021 amounted to €428 million, down 1.1% compared to total revenues for 2020. Revenues already secured for the year 2022 amount to €206.8 million.

# **Order backlog**

(in millions of euros)	As at 31/12/2021	As at 31/12/2020
TOTAL ORDER BACKLOG – END OF PERIOD	243.5	284.2

The order backlog total amounted to €243.5 million at 31 December 2021, down 14.3% compared to 31 December 2020. This decrease is explained by sales lower than the revenue recognized over the same periods. The decrease in the order backlog compared to 31 December 2020 (-14.3%) comes from (i) the expected effect of the change in the date of recording sales when switching to subscription mode, (ii) the change in the product mix with more sales in 12 months than in 24 months compared to the previous year and (iii) lackluster commercial activity not yet benefiting from the expected effects of the actions implemented in the framework of the strategic plan.

Based on management's best estimates, as of 31 December 2021, the sales already recorded before 31 December 2021 make it possible to generate a secure turnover for the year 2022 of €206.8 million. It amounts to €235 million as of 31 December 2020 for the year 2021.

# **Solocal performance indicators**

Subscription-based products are pivotal for the transformation of the business model, as it allows (i) a decrease in churn, while (ii) more importantly, it should foster an increase in new customer acquisition and cross-selling of existing clients by freeing up some salesforce time historically devoted to renewal.

Solocal's operational perfomance indicators for Q4 2021 and 2021 are as follows:

	Q4 2020	Q4 2021	Change	2020	2021	Change
Subscription-based order intake (as a % of Digital order intake)	82%	89%	+7 pts	81%	89%	+8 pts
Growth KPI	-15%	-8.1%	-	-	-	-
Traffic: number of searches PagesJaunes (in million)	469	482	+2.7%	1,670	1,654	-1.0%

In the fourth quarter 2021, 89% of order intake were recorded as subscription-based products, i.e. an increase of +7 points compared to Q4 2020. In total over 2021, 89% of order intake were subscription based, i.e. an increase of +8 pts compared to 2020, mainly stemming from Priority Ranking and Connect offers, Websites and Booster Contact. This subscriptionbased order intake rate has been experiencing an ongoing ramp-up since the full roll-out of new digital Connect (previously Presence) and Priority Ranking services in July 2019. This rate has now been stable since the beginning of 2021. Since February 2021, Solocal has been disclosing a "growth KPI", which corresponds to the contribution of order intake of the quarter to revenue for the next twelve months. This indicator allows the Group to monitor its order intake conversion into revenue and is -8.1% in Q4 2021 vs. the Q4 2020. This means that the fourth quarter of 2021 order intake helped secure -8.1% in revenue over the upcoming 12 months compared to the order intake recorded in the fourth quarter of 2020. This decrease is explained by a lower number of "productive sales representatives" than the previous year, particularly in the SME segment, which is the largest contributor.

Moreover, PagesJaunes traffic is based on:

- direct traffic from visits made directly by user on pagesjaunes.fr or PagesJaunes App or via search engines using SEO (search for our content);
- traffic on partner websites on which Solocal display content (indirect traffic). Since April 2021, the "cookies and other tracers" guidelines of the CNIL require the explicit consent of individuals to measure Solocal's traffic on its partners' website. The "visits" indicator is weakened as the traffic of syndicated directories is no longer measurable in a certified manner. The progressive ban of third-party cookies by internet browsers reinforces the weakness of this indicator for the future.

It is therefore necessary to measure Solocal audience in number of "searches". The total number of searches is almost stable at 1,653.9 million in 2021 vs. 1,670.3 million in 2020, i.e. a decrease of -1.0%.

# **Analysis of recurring EBITDA**

# **Net external expenses**

Recurring external expenses amounted to €121.6 million at 31 December 2021, stabilising compared to 2020:

- variable costs increased by 3.1% mainly due to the additional costs of spend media related to the product mix;
- these effects were partly offset by savings made in 2021, particularly from sales force travel expenses in light of the downsized average sales capacity.

# Personnel expenses

Recurring personnel expenses amounted to €184.9 million at 31 December 2021, down 5.8% representing €11.4 million compared to 2020. This drop can be explained by:

- the impact of the health crisis on the level of the business for the period which affected variable remuneration;
- the full-year effect of the reduction in the number of FTEs;
- an unfavourable base effect. Indeed, the short-time working measures taken in 2020 cut down the wage bill by approximately €9 million. The Group did not benefit from these measures in 2021. In line with these exceptional cost cuts, personnel expenses for 2021 amounted to €20.4 million.

The Group's workforce as at 31 December 2021 is 2,282 people (excluding long-term absence) of which 46% in sales.

# **Recurring EBITDA**

Recurring EBITDA for continued activities stood at €121.5 million at 31 December 2021, up by 4.8% representing €5.7 million compared to 2020. The recurring EBITDA rate over revenues thus amounted to 28.4%, growing by 1.6 points.

The increase of this rate reflects proper control of fixed costs compared to 2020, which had also been boosted by favourable economic measures related to the health crisis totalling €13 million (short-time work and indirect effects such as suspension of travel). Adjusted for this effect, the recurring EBITDA to sales ratio in 2021 was reportedly 4.8 points higher than in 2020.

# Analysis of the other items in the income statement

# **Operating income**

The table below shows the Group's operating income for continued activities for 2021 and 2020:

		As at	31/12/20	21			As at	31/12/202	20		
			Contir	nued acti	vities			Contir	nued acti	vities	
(in millions of euros)	Conso- lidated	Divested activities	Total	Recur- ring	Non recur- ring	Conso- lidated		Total	Recur- ring	Non recur- ring	Change Recurring 2021/2020
EBITDA	130.8	-	130.8	121.5	9.3	116.2	(3.9)	120.0	115.8	4.2	4.8%
As% of revenues	30.6%	0.0%	30.6%	28.4%		26.6%	0.0%	27.7%	26.8%		1.6 pts
Gains and losses from disposals	-	-	-	_	-	(2.2)	_	(2.2)	(2.2)	_	
Depreciation and amortization	(59.5)	-	(59.5)	(59.5)	-	(64.6)	(2.8)	(61.8)	(61.8)	_	-3.7%
OPERATING INCOME	71.3	-	71.3	62.0	9.3	49.3	(6.7)	56.0	51.8	4.2	19.5%
As% of revenues	16.7%	0.0%	16.7%	14.5%		11.3%	0.0%	12.9%	12.0%		2.5 pts

As at 31 December 2021, the amount of non-recurring items stands at  $\in$ 9.3 million and is primarily comprised of reversed provisions booked in the framework of the Group's transformation.

Impairment and amortisation amounted -€59.5 million at 31 December 2021 and are down compared to 2020 owing to declining investments over several years.

The Group's operating income for continued activities stood at €71.3 million compared to €56 million in 2020.

# Net income for the period

The table below shows the Group's net income for continued activities as at 31 December 2021 and 2020:

		As a	t 31/12/20	21			As at	31/12/20	20		
			Contir	nued act	ivities			Conti	nued acti	ivities	
(in millions of euros)		Divested activities	Total	Recur- ring	Non recur- ring	Conso- lidated	Divested activities	Total	Recur- ring	Non recur- ring	Change Recurring 2021/2020
OPERATING INCOME	71.3	-	71.3	62.0	9.3	49.3	(6.7)	56.0	51.8	4.2	19.5%
As% of revenues	16.7%	0.0%	16.7%	14.5%		11.3%	0.0%	12.9%	12.0%		2.5 pts
Gain from debt restructuring	-	-	_	-	-	63.2	_	63.2	63.2	_	
Financial income	0.2	-	0.2	0.2	-	0.4	0.0	0.4	0.4	-	-35.6%
Financial expenses	(28.7)	-	(28.7)	(28.7)	-	(61.5)	0.1	(61.6)	(61.6)	-	-53.4%
FINANCIAL INCOME	(28.5)	-	(28.5)	(28.5)	-	2.0	0.1	1.9	1.9	-	-1,591.5%
INCOME BEFORE TAX FROM CONTINUED ACTIVITIES	42.8	-	42.8	33.5	9.3	51.3	(6.6)	57.9	53.8	4.2	-37.7%
Corporate income tax	(19.3)	-	(19.3)	(16.9)	(2.4)	(6.5)		(6.9)	(5.6)	(1.3)	201.1%
NET INCOME FROM CONTINUED ACTIVITIES	23.5	-	23.5	16.6	6.9	44.8	(6.2)	51.0	48.2	2.8	-65.5%
NET INCOME FROM DISCONTINUED ACTIVITIES	_	_	_	_	_	20.8	20.8	_	-	_	
NET INCOME FOR THE PERIOD	23.5	-	23.5	16.6	6.9	65.6	14.6	51.0	48.2	2.8	-65.5%

As of 31 December 2021, the non-recurring items amounted to €9.3 million. They mainly correspond to the reversals of provisions that had been constituted for the Group's transformation now that the associated risk is extinguished.

The corporation tax charge recorded as at 31 December 2021 is -€19.3 million. This expense includes mainly due to the consumption of deficits (€12 million) and the impacts of rate changes (€2.1 million).

The consolidated pretax operating income for continued activities amounts to  $\bigcirc$ 42.8 million as at 31 December 2021 and  $\bigcirc$ 57.9 million as at 31 December 2020.

The Group consolidated net income is positive as at 31 December 2021 and stands at €23.5 million compared to €65.6 million as at 31 December 2020.

# **Consolidated cash flow presentation**

The Group cashflow statement includes the cashflows generated by Digital and Print Businesses in 2020, i.e. a recurring EBITDA of €132.8 million which includes recurring consolidated EBITDA and the marginal contribution of Print business (revenues and direct costs).

(in millions of euros)	As at 31/12/2021	As at 31/12/2020
RECURRING EBITDA	121.5	132.8
Non monetary items included in EBITDA and other	5.1	(0.6)
Net change in working capital	(20.3)	(89.8)
of which change in receivables	(10.6)	(67.5)
of which change in payables	(10.6)	(10.0)
of which change in other WCR items	0.9	(12.3)
Acquisition of tangible and intangible fixed assets	(34.2)	(43.2)
RECURRING OPERATING FREE CASH FLOW	72.1	(0.8)
Non recurring items	(8.1)	(67.0)
Disbursed financial result	(13.5)	(5.6)
Corporate income tax paid	(6.0)	(5.5)
Others	(0.6)	
FREE CASH FLOW	43.9	(75.7)
Increase (decrease) in borrowings	(6.1)	24.1
Capital increase	0.7	89.2
Others	(19.7)	(17.7)
NET CASH VARIATION	18.8	19.9
Net cash and cash equivalents at beginning of period	61.4	41.5
NET CASH AND CASH EQUIVALENTS AT END OF PERIOD	80.2	61.4

The change in working capital requirement improved significantly in 2021 from -€90 million in 2020 to -20 million in 2021. The change in customer WCR is -€11 million compared to -68 million in 2020; this improvement comes from:

- the stabilization of commercial activity during 2021 after years of decline and a year 2020 marked by lockdown periods;
- a reduction in the time between order booking and revenue recognition, mainly thanks to the switch to subscription mode.

The negative change in "Other WCR" corresponds to the reimbursement of part of the tax and social liabilities over the period (€4.6 million), offset by a VAT credit of €4 million received at the beginning of the 2021.

The amount of CAPEX is €34 million in 2021, down -21% compared to 2020, as the Group had committed.

Corporate income tax paid in 2021 includes – $\in$ 5.8 million of corporate tax payment, – $\in$ 3.8 million of CVAE & CFE, partially offset by tax credit (CIR) of + $\in$ 3.1 million.

Non-recurring items amounted to -€8 million in 2020. They mainly include the disbursements resulting from the Solocal 2020 transformation project. Only €1 million remains to be paid for this project in 2022.

Disbursed financial expenses amounted to -€13.5 million in 2021, they correspond to the payment of Bond interests in cash (50% of financial interests are paid in cash and 50% are capitalised, until 31 December 2021), the annual interests of the €50 million RCF and the annual interests of the € 16 million BPI Ioan. In 2020, the disbursed financial expenses amounted to -€5.6 million since the Group did not pay its first three quarterly Bond coupons in the context of the health crisis in order to preserve its cash.

The Group's consolidated Free Cash Flow is therefore positive, at €43.9 million in 2021 vs. -€75.7 million in 2020 (which included -€67 million of non recurring items).

The decrease in borrowings for  $\neg \in 6.1$  million corresponds to the repayment of bank debts (RCF cash repayment of  $\in 3$  million and BPI loan for  $\in 1$  million) as well as the termination of the working capital line ( $\neg \in 2$  million).

The change in "Others" of -€19.7 million mainly derives from the cashflow corresponding to the financial amortisation of capitalised use rights related with the application of IFRS 16 (i.e. the rents paid by the Group for around €20 million). Consolidated liquidities, capital resources and investment expenses

The Group's net change in cash is therefore positive at  $+ \\mbox{l}8.8$  million in 2021. As at 31 December 2021, the Group had a net cash position of  $\\mbox{e}80$  million, compared to  $\\mbox{e}61.4$  million as at 31 December 2020.

Net financial debt amounts to €175 million at 31 December 2021 (excluding IFRS 16), down -€20 million compared to €195 million at 31 December 2020. It consists in Bonds with a 2025 maturity (two Bonds of respectively €1709 million and €18 million9), the fully drawn RCF for €44 million, the €15 million "Prêt ATOUT" loan, accrued interest for €8 million and a net cash position of €80 million. As a reminder, in accordance with the commitments made during the 2020 financial restructuring, Solocal repaid €6 million of its RCF on 30 September 2021, €3 million in cash and €3 million in shares.

The application of IFRS 16 impact on net financial debt is  $\pm 74$  million as at 31 December 2021, resulting from the reclassification of rental expenditures in rental obligations as part of the liabilities on the balance sheet.

Net leverage as defined in the documentation pertaining to Solocal's 2025 maturity Bonds is 1.67x as at 31 December 2021 (to which IFRS 16 does not apply). The EBITDA to interest expenses ratio6 (ISCR) amounted to 5.26x for 2021.

The Group complies with the financial covenants requested by the Bonds documentation, with respectively 52% and 75% of headroom.

# **CONSOLIDATED LIQUIDITIES, CAPITAL RESOURCES AND INVESTMENT EXPENSES**

The table below shows the cash flows for continued activities of the Group as at 31 December 2021 and as at 31 December 2020:

(in millions of euros)	As at 31/12/2021	As at 31/12/2020
Net cash from operations	78.7	(16.6)
Net cash used in investing activities	(34.8)	(40.1)
Net cash provided by (used in) financing activities	(25.1)	76.7
NET INCREASE (DECREASE) IN CASH POSITION	18.9	19.9

The net cash flow from operations stood at  $\bigcirc$ 78.7 million at 31 December 2021 compared to - $\bigcirc$ 16.6 million at 31 December 2020.

The net cash from operations used in investment activities amounted to -€34.8 million at 31 December 2021 compared to -€40.1 million at 31 December 2020, representing a change of €5.3 million.

The net cash flow used in financing activities was a disbursement of  $\leq$ 25.1 million at 31 December 2021 compared to a net collection of  $\leq$ 76.7 million at 31 December 2020.

Consolidated liquidities, capital resources and investment expenses

The table below shows **the changes in the Group's consolidated net cash position** and debt at 31 December 2021, and at 31 December 2020:

(in millions of euros)	As at 31/12/2021	As at 31/12/2020
Cash equivalents	0.4	0.2
Cash	79.8	61.2
GROSS CASH	80.2	61.4
Bank overdrafts	-	-
NET CASH	80.2	61.4
Nominal value of bond loans	187.9	186.2
Fair value of hedging instruments	(16.9)	(16.9)
Nominal value of revolving credit facilities drawn	44.0	50.0
Debt issue costs integrated into the effective interest rate of the debts	(4.1)	(4.1)
Amortization of the difference in fair value and costs at the effective interest rate	4.5	1.1
Other loans	15.0	16.0
Accrued interest not yet due on loans	8.3	2.5
Lease liability	-	0.1
Factoring	-	2.1
Others	0.1	0.0
Current and non current financial liabilities	238.8	237.0
Long-term and short-term liabilities	74.3	94.0
GROSS FINANCIAL DEBT	313.1	331.0
of which current	27.2	27.7
of which non-current	285.9	303.3
NET DEBT	232.9	269.6
NET DEBT OF CONSOLIDATED GROUP	232.9	269.6

Net financial debt (financial debt, minus cash flow and cash flow equivalents) was €232.9 million as at 31 December 2021, down €36.7 million compared to €269.6 million as at 31 December 2020.

Financial leverage such as defined in the bond documentation on Solocal's 2022 bond was 1.67x at 31 December 2021 (to which IFRS 16 does not apply). The Group complies with the financial ratios provided under the bond documentation:

As at 31 December 2021, gross financial debt is primarily comprised:

• of bonds stemming from the financial restructuring operations carried out in October 2020 for a nominal amount of €169.9 million, repayable in March 2025;

- of bonds issued for a value of €18 million set up in the framework of the Group's financial restructuring of which the maturity is identical to the preceding bonds;
- a revolving credit facility of €50 million fully drawn down and reimbursed in the amount of €6 million in September 2021; payable in cash to the tune for €3 million and in shares to the tune of €3 million;
- a credit line of €16 million (Atout BPI loan), reimbursed to the tune of €1 million in November 2021.

Investment expense

# **INVESTMENT EXPENSE**

(in millions of euros)	As at 31/12/2021	As at 31/12/2020
Acquisition of tangible and intangible fixed assets	34.3	43.4
Right-of-use assets related to leases	1.0	10.9
CURRENT INVESTMENTS	35.3	54.2

Rights of use concerning leases posted in the assets amount to €1 million.

Intangible and tangible investments amounted to €34.3 million during the 2021 financial year.

# **PROSPECTS FOR 2022**

Following changes in the management team and in light of 2021 order intake, Solocal reviewed its roadmap and announced its three-years ambitions on 21 October 2021. 2022 will be a year of consolidation of the overhaul of the commercial approach, mainly for field salesforce, the sales channel that contributes the most to the Group's activity, including:

- the implementation project of a sales compensation plan adapted to the new model from 1 January 2022;
- strengthening the sales organization and the roll-out of new targeting and performance tools;
- an investment in the training of teams to the digital services offered.

Over the plan, Solocal will capitalize on the efforts made in terms of customer relations efficiency, in order to adopt a much more proactive approach to supporting its customers. The Group will also increase its marketing investments from 2022 in order to promote the added value of PagesJaunes in the eyes of its customers and the public.

These actions will gradually bear fruit over 2022 and will be combined with a strict control of fixed costs, which will allow a comparable revenue, EBITDA and operating cash flows in 2022 vs. 2021, as well as a return to growth for these same indicators from 2023.

# **EVENTS SUBSEQUENT TO THE CLOSING DATE OF 31 DECEMBER 2021**

In reaction to the invasion of Ukraine led by Russia since 24 February 2022, a large part of the international community has imposed economic and trade sanctions against the Russian State and some of its nationals.

The Solocal group does not have a presence in the conflict zone. Solocal makes all its order intake in France; consequently, its revenue is not directly impacted by the conflict and the sanctions targeting Russia.

At the date of filing of this universal registration document, it is not possible to measure all the future impacts on the French economy and therefore the indirect impact on Solocal's customers, revenue, and net income.

Solocal is therefore monitoring the development of this conflict with the greatest attention as well as the human, geopolitical and macro-economic consequences (factors of uncertainty, slowdown in growth, inflationary context, etc.) that could occur in the upcoming months including:

- risk on cost control in the event of significant inflation, particularly on energy (fuel, electricity, etc.);
- risk linked to the financial situation of Solocal customers in the event of the dispute prolonging (purchasing power and budgets could be reduced);
- **cyber risk** in the event of an intensification of any computer attacks.

The outbreak of the conflict occurred after the Board of Directors validated the accounts on 22 February 2022.

An update of the assessment of the impacts of this conflict will be carried out on the occasion of the next financial communications to the market, if necessary. Additional information

# **ASSESSMENT OF THE FINANCIAL IMPACTS OF ENVIRONMENTAL RISKS**

As indicated in the Extra-Financial Declaration of Performance, the risks related to environmental impacts are minor for Solocal Group in 2021. The main key indicators of 2021 commitments, detailed in the DPEF are to optimize energy consumption, use of resources and reduce the carbon impact of its activity. The challenges of these commitments did not have any significant financial impact on the consolidated financial statements as of 31 December 2021.

# **ADDITIONAL INFORMATION**

# **Transactions with related parties**

There were no new transactions with related parties during 2021. Key management as related parties as at 31 December 2021 are the members of the Board of Directors including the Chief Executive Officer and the members of the Executive Committee. Solocal does not have any related parties other than its key management and Directors. The departure of Pierre Danon, Chairman of the Board of Directors, did not entail any specific severance arrangements.

# Information on the main risks and uncertainties

The main risks and uncertainties are described in section 2 Risk Factors of the 2021 Universal Registration Document 2021.

# Definitions

Audiences: indicator of visits and of access to the content over a given period of time.

**Order backlog:** sales orders such as validated and committed by the customers on the closing date. For products in subscription mode, only the current commitment period is considered.

**Secured revenues:** this is the sum of revenues recognised over the period and the recognition of future revenues from sales or renewed commitments as approved and committed by customers to date (less cancellations already recognised) and expected to give rise to a future service during the current year.

**EBITDA:** EBITDA is an alternate indicator of performance presented in the income statement in operating income and before taking impairment, amortisation and depreciation into account.

Recurring EBITDA corresponds EBITDA before taking account of items defined as non-recurring. These non-recurring items are expenses and income in very small numbers which are unusual, abnormal and infrequent and with amounts that are particularly substantial. They primarily include restructuring expenses: These are income or expenses for a program that is planned and controlled by management, which substantially changes either the Company's scope of business, or the way its business is managed.

**Growth indicator:** an indicator for tracking changes in sales contribution to revenues over from given period to the next 12 months.

**Searches:** number of times Solocal positions one or more professionals following a request from an Internet user.

**Sales:** taking of orders by the sales force, that gives rise to a service performed by the Group for its customers.

# Press release of Wednesday 27 April 2022

The press release on the QI 2022 results is available on the Company's website at www.solocal.com.



(pursuant to Articles R. 225-81, 3° and R. 225-83, 6° of the French Commercial Code)

Nature of the information (excluding capital, amounts in thousands of euros)		Financial year 2017	Financial year 2018	Financial year 2019	Financial year 2020	Financial year 2021
1-1	Financial position at year-end					
a)	Share capital	58,244,480	58,363,037	61,954,147	129,505,837	131,694,468
b)	Number of existing ordinary shares	582,444,800	583,630,365	619,541,466	129,505,837	131,694,468
2 -	Total income from operations					
a)	Revenues excl. tax <sup>(1)</sup>	24,709	20,312	18,419	19,027	15,910
b)	Earnings before tax, profit-sharing, depreciation, amortisation and provisions	(4,788)	(5,167)	(47,565)	(191,661)	(12,325)
c)	Corporate income tax	(54,667)	(5,665)	(11,547)	(11,659)	(12,724)
d)	Employee profit-sharing due for the financial year	_	-	_	-	-
e)	Earnings after tax, depreciation, amortisation and provisions	21,002	(14,381)	(52,353)	(566,473)	(9,885)
f)	Profits distributed in n+1 <sup>(2)</sup>	-	_	-	-	-
3 -	Earnings per share (in euros)					
a)	Earnings after tax & profit-sharing but before depreciation, amortisation and provisions	0.09	(0.02)	0.05	0.00	0.00
b)	Earnings after tax, profit-sharing, depreciation, amortisation and provisions	0.04	0.00	0.00	0.00	0.00
c) I	Dividend paid per share in n+1 <sup>(2)</sup>	0.00	0.00	0.00	0.00	0.00
4 -	Personnel					
a)	Average number of salaried employees during the financial year	2	1	1	1	1
b)	Total payroll	805	977	936	715	748
c)	Amount of employment benefits paid	328	589	389	315	397

(1) The amounts recorded as Revenue excluding tax include all operating income.

(2) Or submitted to the General Shareholders' Meeting for the last financial year (before deduction of treasury shares)



# **Presentation of the resolutions**

to be submitted to the Combined General Meeting of 2 June 2022



A presentation of the resolutions is included in the Board of Directors' report on pages 34 et seq. of this document.



# **Draft resolutions**

# to be submitted to the Combined General Meeting of 2 June 2022



# **Important note**

This agenda is the same as that which appears in the notice of the Combined General Shareholders' Meeting of the Company published on 20 April 2022 in the French legal gazette (BALO), issue 47. Shareholders are advised that the agenda may be subject to change following (a) requests to add items and draft resolutions to the agenda sent by shareholders in accordance with the law, and (b) amendments made by the Company's Board of Directors, where relevant. The final text of the agenda will be included in the notice of the Combined General Shareholders' Meeting to be published in the French legal gazette (BALO) before the Combined General Shareholders' Meeting to be held on 2 June 2022.

# WITHIN THE COMPETENCE OF THE ORDINARY GENERAL MEETING

# **FIRST RESOLUTION**

#### (Approval of the parent company financial statements for the year ended 31 December 2021)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the management report of the Board of Directors and the report of the Statutory Auditors on the parent company financial statements, approves the annual financial statements of Solocal Group for the financial year ended 31 December 20021, including the balance sheet, income statement and notes to the financial statements, as presented to it, as well as the transactions reflected in these financial statements and mentioned in these reports. It approves the loss for this financial year, as shown in the said accounts.

The General Meeting approves the total amount of expenses and charges covered by the provisions of Article 39, paragraph 4 of the General Tax Code for the fiscal year ended 31 December 2021, which amounted to €14,997.

# SECOND RESOLUTION

# (Approval of the consolidated financial statements for the year ended 31 December 2021)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, having consulted the management report of the Board of Directors and the report of the Statutory Auditors on the consolidated financial statements, approves the consolidated financial statements for the year ended 31 December 2021, comprising the consolidated balance sheet and income statement and the notes to the financial statements, as presented to it, as well as the transactions reflected in these statements and mentioned in these reports.

## THIRD RESOLUTION

#### (Allocation of profit/loss for the year ended 31 December 2021, as shown in the parent company financial statements)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, having consulted the management report of the Board of Directors and the report of the Statutory Auditors on the Company financial statements,

- notes that the loss for the year ended 31 December 2021 amounted to €9,885,046.08;
- decides, on the recommendation of the Board of Directors, to allocate the entire loss for the year ended 31 December 2021 to "retained earnings", which after allocation will be a debit of €613,654,712.64.

In accordance with the provisions of Article 243 bis of the French General Tax Code, the General Meeting notes that no dividends or income have been distributed in respect of the previous three financial years.

#### FOURTH RESOLUTION

#### (Approval of the agreements referred to in Articles L. 225-38 et seq. of the French Commercial Code)

The Shareholders' Meeting, deliberating pursuant to the quorum and majority requirements for Ordinary Meetings, having considered the Statutory Auditors' special report on agreements governed by Articles L. 225-38 et seq which specifies that no new agreement has been entered into for the year ended 31 December 2021,

• approves said report and the agreements referred to therein.

## **FIFTH RESOLUTION**

#### (Approval of the compensation paid during the fiscal year ended 31 December 2021 or awarded for the same fiscal year to Pierre Danon, Chairman and Chief Executive Officer until 5 April 2021 (included))

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, having consulted the report of the Board of Directors on corporate governance referred to in Article L 225-37 of the Commercial Code,

 approves, pursuant to Article L. 22-10-34 II of the French Commercial Code, the fixed, variable and exceptional items making up the total compensation and benefits of any kind paid during the financial year ended 31 December 2021 or awarded in respect of the same financial year to Mr Pierre Danon, Chairman and Chief Executive Officer until 5 April 2021 (included), as presented in Solocal Group's Universal Registration Document 2021, in chapter 4 "Corporate Governance", in section 4.2.3 "Report on corporate governance adopted by the Board of Directors", part II "Compensation paid or allocated to corporate officers in respect of the 2021 financial year (ex post vote)".

#### SIXTH RESOLUTION

#### (Approval of the compensation paid during the financial year ended 31 December 2021 or awarded in respect of the same financial year to Pierre Danon, Chairman of the Board of Directors, for the period starting from 6 April 2021 to 29 June 2021 (included))

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, having consulted the report of the Board of Directors on corporate governance referred to in Article L 225-37 of the Commercial Code,

 approves, pursuant to Article L. 22-10-34 II of the French Commercial Code, the fixed, variable and exceptional items making up the total compensation and benefits of any kind paid during the financial year ended 31 December 2021 or awarded for the same financial year, to Mr Pierre Danon, Chairman of the Board of Directors for the period starting from 6 April 2021 to 29 June 2021 (included) as presented in Solocal Group's Universal Registration Document 2021, in chapter 4 "Corporate Governance", in section 4.2.3 "Report on corporate governance adopted by the Board of Directors", part II "Compensation paid or allocated to corporate officers in respect of the 2021 financial year (ex post vote)".

#### **SEVENTH RESOLUTION**

#### (Approval of the components of the compensation paid during the fiscal year ended 31 December 2021 or awarded for the same fiscal year to Mr Philippe Mellier, Chairman of the Board of Directors, for the period starting from 30 June 2021 to 31 December 2021)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, having consulted the report of the Board of Directors on corporate governance referred to in Article L 225-37 of the Commercial Code,

 approves, pursuant to Article L. 22-10-34 II of the French Commercial Code, the fixed, variable and exceptional items making up the total compensation and benefits of any kind paid during the fiscal year ended 31 December 2021 or awarded for the same fiscal year, for the period starting from 30 June 2021 to 31 December 2021, to Mr Philippe Mellier, Chairman of the Board of Directors, as presented in Solocal Group's Universal Registration Document 2021, in chapter 4 "Corporate Governance", in section 4.2.3 "Report on corporate governance adopted by the Board of Directors", part II "Remuneration paid or allocated to the corporate officers in respect of the financial year 2021 (ex post vote)".

# **EIGHTH RESOLUTION**

#### (Approval of the compensation components paid during the financial year ended 31 December 2021 or awarded for the same fiscal year to Mr Hervé Milcent, Chief Executive Officer, for the period from 6 April 2021 to 31 December 2021)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, having consulted the report of the Board of Directors on corporate governance referred to in Article L 225-37 of the Commercial Code,

 approves, pursuant to Article L. 22-10-34 II of the French Commercial Code, the fixed, variable and exceptional components making up the total compensation and benefits of any kind paid during the fiscal year ended 31 December 2021, to Mr Hervé Milcent, Chief Executive Officer, as presented in Solocal Group's Universal Registration Document 2021, in chapter 4 "Corporate Governance", in section 4.2.3 "Report on corporate governance adopted by the Board of Directors", part II "Remuneration paid or allocated to the corporate officers in respect of the financial year 2021 (ex post vote)".

## NINTH RESOLUTION

#### (Approval of the information relating to the compensation of corporate officers mentioned in I of Article L. 22-10-9 of the French Commercial Code)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, having consulted the report of the Board of Directors on corporate governance referred to in Article L 225-37 of the Commercial Code,

 approves, pursuant to Article L. 22-10-34 II of the French Commercial Code, the information mentioned in I of Article L. 22-10-9 I of the same Code as presented in Solocal Group's Universal Registration Document 2021, in chapter 4 "Corporate Governance", in Section 4.2.3 "Report on Corporate Governance adopted by the Board of Directors", Part II "Compensation paid or allocated to corporate officers in respect of the 2021 financial year (ex-post vote)".

# **TENTH RESOLUTION**

#### (Approval of the compensation policy for the Chairman of the Board of Directors)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report on corporate governance referred to in Article L. 225-37 of the French Commercial Code,

 approves, pursuant to Article L. 22-10-8 II of the French Commercial Code, the compensation policy applicable to the Chairman of the Board of Directors for the 2022 fiscal year, as presented in Solocal Group's Universal Registration Document 2021, in chapter 4 "Corporate Governance", in Section 4.2.3 "Report on Corporate Governance adopted by the Board of Directors", Part I "Compensation policy for corporate officers established pursuant to Article L. 22-10-8 of the French Commercial Code (ex-ante vote)".

#### **ELEVENTH RESOLUTION**

# (Approval of the compensation policy for the Chief Executive Officer)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report on corporate governance referred to in Article L. 225-37 of the French Commercial Code,

 approves, pursuant to Article L. 22-10-8 II of the French Commercial Code, the compensation policy applicable to the Chief Executive Officer for the 2022 fiscal year, as presented in Solocal Group's Universal Registration Document 2021, in chapter 4 "Corporate Governance", in Section 4.2.3 "Report on Corporate Governance adopted by the Board of Directors", Part I "Compensation policy for corporate officers established pursuant to Article L. 22-10-8 of the French Commercial Code (ex ante vote)".

#### TWELFTH RESOLUTION

## (Approval of the Directors' compensation policy)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report on corporate governance referred to in Article L. 225-37 of the French Commercial Code,

 approves, pursuant to Article L. 22-10-8 II of the French Commercial Code, the compensation policy applicable to Directors for the 2022 fiscal year, as presented in Solocal Group's Universal Registration Document 2021, in chapter 4 "Corporate Governance", in section 4.2.3 "Report on corporate governance adopted by the Board of Directors", part I "Compensation policy for corporate officers established pursuant to Article L. 22-10-8 of the French Commercial Code (ex ante vote)".

#### THIRTEENTH RESOLUTION

#### (Ratification of the cooptation of Mr Philippe Mellier as Independent Director of the Company)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report of the Board of Directors,

- acknowledges the resignation of Pierre Danon as Director effective 30 June 2021; and
- decides to ratify, in accordance with the provisions of Article L. 225-24 of the French Commercial Code, the appointment of Philippe Mellier, coopted as Independent Director by decision of the Board of Directors on 24 June 2021, to replace Pierre Danon, who has resigned, for the remainder of the latter's term of office, i.e., until the close of the General Meeting called in 2023 to approve the financial statements for the fiscal year ending 31 December 2022.

to be submitted to the Combined General Meeting of 2 June 2022

#### FOURTEENTH RESOLUTION

#### (Appointment of Mr Bruno Guillemet as Independent Director of the Company)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report of the Board of Directors,

• resolves to appoint Mr Bruno Guillemet as an Independent director for a term of four (4) years, which will expire at the end of the General Meeting called to approve the financial statements for the year ending 31 December 2025.

#### **FIFTEENTH RESOLUTION**

#### (Renewal of the term of office of Mrs. Anne-France Laclide-Drouin as Independent Director of the Company)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report of the Board of Directors,

- notes that the term of office as Independent Director of Mrs. Anne-France Laclide-Drouin will expire at the end of this General Meeting; and
- resolves to renew the term of office of Mrs. Anne-France Laclide-Drouin as Independent Director for a period of four (4) years, which will expire at the end of the General Meeting called in 2026 to approve the financial statements for the year ending 31 December 2025.

## SIXTEENTH RESOLUTION

## (Renewal of the mandate of an auditor)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report of the Board of Directors,

- notes that the term of appointment of the Statutory Auditors of Deloitte & Associés, 6, place de la Pyramide 92908 Paris-La Défense Cedex, which continued the engagement of BEAS following a legal restructuring of the latter in early 2022, will expire at the end of this Shareholders' General Meeting; and
- resolves to renew the appointment of Deloitte & Associates as Statutory Auditor for a term of six (6) fiscal years, which will expire at the end of the General Meeting to be called in 2028 to approve the financial statements for the year ending 31 December 2027.

#### SEVENTEENTH RESOLUTION

#### (Renewal of the mandate of an auditor)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report of the Board of Directors,

- notes that the term of office as Statutory Auditor of the firm AUDITEX, Paris La Défense 1 1-2 Place des Saisons
   92400 Courbevoie, will expire at the end of the present meeting; and
- resolves to renew the appointment of AUDITEX as Statutory Auditor, for a term of six (6) fiscal years, which will expire at the end of the General Meeting to be called in 2028 to approve the financial statements for the year ending 31 December 2027.

## **EIGHTEENTH RESOLUTION**

# (Determination of the annual amount of the compensation to be allocated to the members of the Board of Directors)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report of the Board of Directors,

 decides to set, until otherwise decided, the amount of the annual compensation to be allocated to the members of the Board of Directors at €547,600.

#### NINETEENTH RESOLUTION

#### (Authorization to be granted to the Board of Directors to purchase or transfer Solocal Group shares)

The General Meeting, voting under the quorum and majority conditions required for Ordinary General Meetings, after having taken note of the report of the Board of Directors,

- terminates, with immediate effect, the unused portion of the authorization granted by the General Meeting of 3 June 2021 in its tenth resolution;
- authorizes, with the option of sub-delegation under the conditions set by law, in accordance with the provisions of Articles L. 22-10-62 et seq. of the French Commercial Code, Articles 241-1 to 241-7 of the General Regulations of the Autorité des marchés financiers, Regulation (EU) No. 596/2014 of the European Parliament and of the Council of 16 April 2014 and the market practices accepted by the Autorité des marchés financiers, the Board of Directors to purchase, on one or more occasions and at the times it shall determine, a number of Solocal Group's shares that may not exceed:
- 10% of the amount of the share capital, this percentage being applied to a share capital adjusted to reflect transactions affecting it subsequent to this General Meeting, so that on the date of each repurchase, the total number of shares thus repurchased by the Company since the beginning of the repurchase program (including those subject to the said repurchase) does not exceed 10% of the shares making up the Company's share capital at that date (it being specified that, in accordance with Article L. 22-10-62 of the French Commercial Code, when shares are repurchased to promote liquidity under the conditions defined by the General Regulation of the Autorité des marchés financiers, the number of shares taken into account for the calculation of this 10% limit corresponds to the number of shares purchased, less the number of shares resold during the term of this authorization),
- 5% of the amount of the share capital, this percentage being applied to a share capital adjusted according to transactions affecting it after this General Meeting, so that on the date of each buyback, the total number of shares thus bought back by the Company since the start of the buyback program (including those subject to the said buyback) does not exceed 5% of the shares making up the Company's share capital on that date, if these are shares acquired by Solocal Group with a view to their retention and subsequent remittance in payment or exchange in the context of an external growth, merger, demerger or contribution transaction.

The Board of Directors may only purchase Solocal Group shares under the following conditions:

- the maximum purchase price shall not exceed €7.00 per share (excluding acquisition costs), it being specified that in the event of transactions on the capital, in particular by incorporation of reserves and allocation of bonus shares, and/or division or consolidation of shares, this maximum price shall be adjusted accordingly;
- as an indication, without taking into account the shares already held, the theoretical maximum amount that Solocal Group could devote to share purchases under this resolution would be €92,201,095 (excluding acquisition costs), corresponding to 13,171,585 shares acquired at the unit price (excluding acquisition costs) of €7.00 decided above and on the basis of the share capital at 25 March 2022;
- this authorization is granted for a period of 18 months from the date of this meeting;
- the acquisitions made by Solocal Group under this authorization may not under any circumstances result in it holding, directly or indirectly, at any time, more than 10% of the shares comprising the share capital at the date in question;
- the acquisition or transfer of such shares may be effected by any means, on the regulated market, on a multilateral trading facility, with a systematic internalizer or over-thecounter, including through the acquisition or disposal of blocks or through the use of derivative financial instruments traded on a regulated market or over-thecounter, in compliance with the laws and regulations in force on the date of the transactions in question, at such times as the Board of Directors or the person acting on the delegation of the Board of Directors may determine, except during a public offer for Solocal Group shares filed by a third party. The portion of the program that may be carried out by block trading is not limited and may represent the entire program.

These share purchases may be made for any purpose permitted by law, the purposes of this share buyback program being:

• to set up and honor obligations related to stock option programs or other allocations of shares to employees and corporate officers of Solocal Group or associated companies, and in particular to allocate shares to employees and corporate officers of Solocal Group in the context of (i) profit-sharing, or (ii) any stock purchase, stock option or free share allocation plan under the conditions provided for by law, in particular by Articles L 3331-1 et seq. of the French Labor Code (including any sale of shares as referred to in Article L. 3332-24 of the French Labor Code), and to carry out any hedging transactions relating to such transactions;

- to carry out purchase or sale transactions within the framework of a liquidity contract concluded with an investment services provider, under the conditions provided for by the market authorities;
- to deliver them upon the exercise of rights attached to securities giving the right to the allocation of Solocal Group shares by redemption, conversion, exchange, presentation of a warrant or in any other way;
- to reduce Solocal Group's capital by cancelling all or part of the shares acquired, subject to authorization by the Extraordinary General Meeting;
- and, more generally, to carry out any transaction that may be authorized by law or any market practice that may be permitted by the market authorities, it being specified that, in such a case, Solocal Group would inform its shareholders by way of a press release.

The Board of Directors shall inform the General Meeting, in accordance with the law, of the transactions carried out pursuant to this authorization.

In order to ensure the execution of the present authorization, the Shareholders' Meeting grants full powers to the Board of Directors, with the option to sub-delegate such powers under the conditions set by law, to implement this authorization and more particularly to:

- in the event of a change in the par value of the share, a capital increase by incorporation of reserves, a bonus share issue, a stock split or reverse stock split, a distribution of reserves or any other assets, a redemption of capital, or any other transaction affecting shareholders' equity, adjust the aforementioned maximum purchase price to take account of the impact of such transactions on the value of the share;
- place all stock market orders on all markets or carry out all off-market transactions;
- enter into and terminate all contracts and agreements for the repurchase, sale or transfer of treasury shares;
- allocate or reallocate vested shares to the various purposes in accordance with applicable legal and regulatory conditions;
- to draw up all documents, make all declarations, announcements and formalities with the Autorité des marchés financiers and any other body, relating to the operations carried out within the framework of this resolution;
- set the terms and conditions according to which the preservation of the rights of holders of securities giving access to Solocal Group's share capital will be ensured, if applicable, in accordance with the regulatory provisions; and
- carry out any other formalities and, in general, do anything necessary or useful in connection with the implementation of this authorization.

# WITHIN THE COMPETENCE OF THE EXTRAORDINARY GENERAL ASSEMBLY

#### **TWENTIETH RESOLUTION**

(Delegation of authority to the Board of Directors in order to increase the share capital, while maintaining the shareholders' preferential subscription right, by issuing shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued)

The General Shareholders' Meeting, deliberating in accordance with the quorum and majority conditions required for Extraordinary Shareholders' Meetings, having reviewed the Board of Directors' report and the special report by the Statutory Auditors, and deliberating in accordance with the provisions of Articles L. 225-129 et seq. of the French Commercial Code, particularly Article L. 225-129-2, Articles L. 22-10-49 et seq. and the provisions of Articles L. 228-91 et seq. of that Code, delegates to the Board of Directors, with the right to sub-delegate in accordance with legal provisions, for a period 26 months from the date of this General Shareholders' Meeting, its authority to decide on the issue, while maintaining the shareholders' preferential subscription right, of shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, which may be subscribed for either in cash, or by set-off with unquestionable, liquid and due claims, or, in whole or in part, by incorporation of reserves, profits or premiums. The limits of the capital increases authorized in the event that the Board of Directors uses this delegation of authority are defined as follows

- the maximum nominal amount of the capital increases that may be carried out, immediately or in future, pursuant to this delegation is set at thirty-nine million six hundred and fourteen thousand seven hundred and fifty-six euros (€39,514,756), or the equivalent in any other currency or monetary unit established by reference to several currencies;
- the aggregate maximum nominal amount of capital increases that may be carried out, immediately or in future, pursuant to this delegation and those granted pursuant to the twenty-first and twenty-second resolutions submitted to this General Shareholders' Meeting is set at fifty-two million six hundred and eighty-six thousand three hundred and forty-one euros (€52,686,341), or the equivalent in any other currency or monetary unit established by reference to several currencies;
- these limits (i) are set without taking into account the nominal amount of the Company's shares possibly to be issued in connection with adjustments made to protect, in accordance with applicable legal and regulatory provisions and any contractual stipulations providing for other cases of adjustment, the rights of holders of securities or other rights granting access to the Company's share capital but (ii) include the amount of any additional shares to be issued in the event of implementation of the

right to increase the number of shares to be issued in the event of excess demand covered by the twenty-third resolution below (or any resolution subsequently replacing the same).

The securities granting access to the Company's share capital thus issued may consist of debt securities or be associated with the issue of such securities, or enable the issue thereof as intermediate securities. They may particularly take the form of subordinated or non-subordinated, fixedterm or perpetual securities, and be issued either in euros, or in foreign currencies, or in units of account established by reference to several currencies. The term of the borrowings (giving access to the Company's share capital), other than those represented by perpetual securities, may not exceed fifty years.

The securities issued may, as applicable, be associated with warrants granting the right to the award, acquisition or subscription of bonds or other securities representing debt.

The aggregate maximum nominal amount of all the debt securities issued pursuant to this resolution may not exceed three hundred million euros (€300,000,000) (or its equivalent in euros on the date of the decision of issuance in the event of an issue in foreign currencies or in units of account established by reference to several currencies), it being specified that this amount (from which the amount of additional debt securities to be issued in the event of excess demand within the framework of the implementation of the twenty-third resolution below (or any resolution that may subsequently replace it) will be deducted) is common to all the debt securities the issue of which is provided for by the twentieth, twenty-first and twenty-second resolutions submitted to this General Shareholders' Meeting.

The shareholders have, in proportion to the amount of their shares, a preferential right to subscribe for the shares, equity securities and securities issued pursuant to this resolution. The Board of Directors may establish, in favor of the shareholders, a right to subscribe for excess shares, equity securities or securities issued, which shall be exercised in proportion to their subscription rights and within the limit of their applications.

If subscriptions on an exacts rights basis and, as applicable, an excess basis, have not absorbed the entire issue, the Board of Directors may use the rights or some of the rights listed below, in the order it shall determine: (i) limit the issue to the amount of subscriptions received, provided that it reaches at least three quarters of the issue decided, (ii) freely distribute all or part of the unsubscribed securities, or (iii) make a public offering of all or part of the unsubscribed securities, on the French and/or international market and/or abroad.

The General Shareholders' Meeting acknowledges that this delegation entails a waiver by the shareholders of their preferential right to subscribe for the shares or equity securities of the Company to which the securities issued pursuant to this delegation may grant entitlement. The General Shareholders' Meeting resolves that the issues of Company share warrants may be made by an offering, but also by a free award to the holders of existing shares and that, in the event of a free award of share warrants, the Board of Directors shall have the right to decide that allotment rights forming fractional shares shall not be tradable and the corresponding securities shall be sold.

The Board of Directors shall determine, with the right to sub-delegate in accordance with legal provisions, the characteristics, amount and terms and conditions of any issue and of the securities issued. In particular, it shall determine the category of securities issued and shall define their subscription price, the terms and conditions of payingup, their dividend date which may be retroactive or the terms and conditions of exercising the rights attaching to the securities issued. The Board of Directors may also, as applicable, with the right to sub-delegate in accordance with legal provisions, take any measures to safeguard the rights of holders of the securities issued or other rights granting access to the Company's capital that may be required by legislation and regulations and any applicable contractual stipulations, and possibly suspend the exercise of the rights attaching to these securities for a period defined in compliance with legislation and regulations and applicable contractual stipulations. The Board of Directors, with the right to sub-delegate in accordance with legal provisions, may particularly in the event of an issue of share warrants, determine the number and characteristics thereof and decide, if it deems it appropriate, in a manner and according to terms and conditions it shall define, that the warrants may be redeemed or bought back, or that they shall be awarded free of charge to the shareholders in proportion to their rights in the share capital.

The Board of Directors may, at its sole initiative and with the right to sub-delegate in accordance with legal provisions, deduct the costs of capital increases from the amount of the related premiums and levy from this amount the sums necessary to form the legal reserve.

The Board of Directors may decide not to take into account the treasury shares held by the Company to determine the preferential subscription rights attaching to the other shares. Otherwise, prior to the end of the subscription period, the rights attaching to the shares held by the Company must either be sold on the stock market, or shared among the shareholders pro rata to their individual rights.

The Board of Directors shall have all powers to implement this resolution, with the right to sub-delegate in accordance with legal provisions, particularly by entering into any agreement for this purpose, to carry out the abovementioned issues, on one or more occasions, in the proportion and at the times it deems appropriate, in France and/or, as applicable, abroad and/or on the international market, and to postpone the same where applicable, acknowledge the completion of each capital increase and amend the by-laws accordingly, take any measures and complete all formalities necessary for the issue, listing and financial administration of the securities issued pursuant to this delegation and for the exercise of the rights attaching thereto.

The Board of Directors may not, except with the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority after a third party has filed a proposed tender offer for the Company's securities, until the end of the offer period. If the Board of Directors uses the delegation of authority granted to it by this resolution, it shall report on the use made of the authorizations hereby granted at the next Ordinary Shareholders' Meeting, in accordance with applicable legislation and regulations.

This delegation supersedes, as from the date hereof and for the unused portion of the delegation granted by the sixteenth resolution adopted by the General Meeting of 3 June 2021.

#### **TWENTY-FIRST RESOLUTION**

(Delegation of authority to the Board of Directors in order to increase the share capital, with cancellation of the shareholders' preferential subscription right, through the issue of shares and/ or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, within the framework of public offerings)

The General Shareholders' Meeting, deliberating in accordance with the quorum and majority conditions required for Extraordinary Shareholders' Meetings, having reviewed the Board of Directors' report and the special report by the Statutory Auditors, and deliberating in accordance with the provisions of Articles L. 225-129 et seq. of the French Commercial Code, particularly Articles L. 225-129-2, L. 225-135 and L. 225-136 of that Code, Articles L. 22-10-49 et seq. of the same Code and the provisions of Articles L 228-91 et seq. of that Code, delegates to the Board of Directors, with the right to sub-delegate in accordance with legal provisions, for a period of 26 months from the date of this General Shareholders' Meeting, its authority to decide to issue shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, which may be subscribed for either in cash, or by set-off with unquestionable, liquid and due claims.

Issues shall be made pursuant to this delegation by means of public offerings, it being specified that they may be carried out jointly with one or more public offerings mentioned in Article L. 411-2 (1) of the French Monetary and Financial Code made pursuant to the twenty-second resolution below.

Consequently, the General Shareholders' Meeting resolves to cancel the preferential right of shareholders to subscribe for shares, equity securities and other securities to be issued pursuant to this resolution, while allowing the Board of Directors, pursuant to Article L. 22-10-51 of the French Commercial Code, to grant the shareholders, for a time and under the terms and conditions it shall determine in accordance with applicable legal and regulatory provisions and for all or part of an issue carried out, a priority subscription period that shall not give rise to the creation of marketable rights and to be exercised in proportion to the number of shares held by each shareholder.

The limits of the capital increases authorized in the event that the Board of Directors makes use of this delegation of authority are defined as follows:

 the maximum nominal amount of the capital increases that may be carried out, immediately or in future, pursuant to this delegation is set at thirteen million one hundred and seventy-one thousand five hundred and eighty-five euros (€13,171,585), or the equivalent in any other currency or monetary unit established by reference to several currencies;

- the aggregate maximum nominal amount of capital increases that may be carried out, immediately or in future, pursuant to this delegation and the delegation granted pursuant to the twenty-second resolution submitted to this General Shareholders' Meeting is set at thirteen million one hundred and seventy-one thousand five hundred and eighty-five euros (€13,171,585), or the equivalent in any other currency or monetary unit established by reference to several currencies;
- these limits (i) are set without taking into account the nominal amount of the Company's shares possibly to be issued in connection with adjustments made to protect, in accordance with applicable legislation and regulations and any contractual stipulations providing for other cases of adjustment, the rights of holders of securities or other rights granting access to the Company's share capital but (ii) include the amount of any additional shares to be issued in the event of implementation of the right to increase the number of shares to be issued in the event of excess demand covered by the twenty-third resolution below (or any resolution subsequently replacing the same).

It is specified that the amount of the capital increases made or which may be made in future pursuant to this delegation shall be deducted from the amount of the aggregate limit provided for in paragraph 2 of the twentieth resolution submitted to this General Shareholders' Meeting, or, as applicable, to the amount of any aggregate limit provided for by a similar resolution that may replace said resolution during the validity of this delegation.

The securities granting access to the Company's share capital thus issued may consist of debt securities or be associated with the issue of such securities, or enable the issue thereof as intermediate securities. They may particularly take the form of subordinated or nonsubordinated, fixed-term or perpetual securities, and be issued either in euros, or in foreign currencies, or in units of account established by reference to several currencies. The term of the borrowings (giving access to the Company's share capital), other than those represented by perpetual securities, may not exceed fifty years. For their issue, during their existence and for their access to the capital, their redemption or repayment, the provisions relating to similar securities that may be issued pursuant to the previous resolution shall apply.

The securities issued may, as applicable, be associated with warrants granting the right to the award, acquisition or subscription of bonds or other securities representing debt.

The aggregate maximum nominal amount of all the debt securities issued pursuant to this resolution may not exceed, and shall be deducted from, the limit applicable to debt securities provided for in the preceding twentieth resolution.

The General Shareholders' Meeting acknowledges that this delegation entails a waiver by the shareholders of their preferential right to subscribe for the shares or equity securities of the Company to which the securities issued pursuant to this delegation may grant entitlement.

The Board of Directors shall determine, with the right to sub-delegate in accordance with legal provisions, the characteristics, amount and terms and conditions of any issue and of the securities issued. In particular, it shall determine the category of securities issued and shall define their subscription price, the terms and conditions of payingup, their dividend date which may be retroactive or the terms and conditions of exercising the rights attaching to the securities issued. The Board of Directors may also, as applicable, with the right to sub-delegate in accordance with legal provisions, take any measures to safeguard the rights of holders of the securities issued or other rights granting access to the Company's capital that may be required by legal and regulatory provisions and any applicable contractual stipulations, and possibly suspend the exercise of the rights attaching to these securities for a period defined in compliance with legal and regulatory provisions and applicable contractual stipulations. The Board of Directors, with the right to sub-delegate in accordance with legal provisions, may particularly, in the event of an issue of share warrants, determine the number and characteristics thereof and decide, if it deems it appropriate, in a manner and according to terms and conditions it shall define, that the warrants may be redeemed or bought back, or that they shall be awarded free of charge to the shareholders in proportion to their rights in the share capital.

The Board of Directors, with the right to sub-delegate in accordance with legal provisions, may determine the issue price of the shares or securities that may be issued pursuant to this delegation, it being specified that:

- a) the issue price of the shares shall be at least equal to the minimum amount required by regulatory provisions applicable on the date of the issue (currently, the weighted average price over the last three trading days prior to the start of the public offering within the meaning of Regulation (EU) No. 2017/1129 of 14 June 2017, possibly reduced by a maximum discount of 10%);
- b) the issue price of the securities granting access to the share capital and the number of shares to which the conversion, redemption or, more generally, the transformation of each security granting access to the share capital could grant entitlement, shall be such that the amount received immediately by the Company, plus any amount that may be subsequently received, shall be, for each share issued as a result of the issue of said securities, at least equal to the amount mentioned in paragraph "a)" above.

If subscriptions have not absorbed the entire issue, the Board of Directors may use the rights or some of the rights listed below, in the order it shall determine: (i) limit the issue to the amount of subscriptions received, provided that it reaches at least three quarters of the issue decided, (ii) freely distribute all or part of the unsubscribed securities, or (iii) make a public offering of all or part of the unsubscribed securities, on the French and/or international market and/ or abroad.

The Board of Directors may, at its sole initiative and with the right to sub-delegate in accordance with legal provisions, deduct the costs of capital increases from the amount of

the related premiums and levy from this amount the sums necessary to form the legal reserve.

The Board of Directors shall have all powers to implement this resolution, with the right to sub-delegate in accordance with legal provisions, particularly by entering into any agreement for this purpose, to carry out the abovementioned issues, on one or more occasions, in the proportion and at the times it deems appropriate, in France and/or, as applicable, abroad and/or on the international market, and to postpone the same as applicable, acknowledge the completion of each capital increase and amend the by-laws accordingly, take any measures and complete all formalities necessary for the issue, listing and financial administration of the securities issued pursuant to this delegation and for the exercise of the rights attaching thereto.

The Board of Directors may not, except with the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority after a third party has filed a proposed tender offer for the Company's securities, until the end of the offer period.

If the Board of Directors uses the delegation of authority granted to it by this resolution, it shall report on the use made of the authorizations hereby granted at the next Ordinary Shareholders' Meeting, in accordance with applicable legislation and regulations.

This delegation supersedes, as from the date hereof and for the unused portion of the delegation granted by the seventeenth resolution adopted by the General Meeting of 3 June 2021.

## **TWENTY-SECOND RESOLUTION**

(Delegation of authority to the Board of Directors to increase the share capital, with cancellation of the shareholders' preferential subscription right, through the issue of shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, in favor of qualified investors or a small circle of investors)

The General Shareholders' Meeting, deliberating in accordance with the quorum and majority conditions required for Extraordinary Shareholders' Meetings, having reviewed the Board of Directors' report and the special report by the Statutory Auditors, and deliberating in accordance with the provisions of Articles L. 225-129 et seq. of the French Commercial Code, particularly Articles L. 225-129-2, L. 225-135 and L. 225-136 of that Code, Articles L. 22-10-49 et seq. of the same Code and the provisions of Articles L 228-91 et seq. of that Code, delegates to the Board of Directors, with the right to sub-delegate in accordance with legal provisions, for a period of 26 months from the date of this General Shareholders' Meeting, its authority to decide to issue shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, which may be subscribed for either in cash, or by set-off with unquestionable, liquid and due claims.

Issues shall be made pursuant to this delegation by means of public offerings mentioned in Article L. 411-2 (1) of the French Monetary and Financial Code, it being specified that they may be carried out jointly with one or more public offerings made pursuant to the preceding twenty-first resolution.

Consequently, the General Shareholders' Meeting resolves to cancel the preferential right of shareholders to subscribe for shares, equity securities and other securities to be issued pursuant to this resolution. The limits of the capital increases authorized in the event that the Board of Directors makes use of this delegation of authority are defined as follows:

- the maximum nominal amount of the capital increases that may be carried out, immediately or in future, pursuant to this delegation is set at thirteen million one hundred and seventy-one thousand five hundred and eighty-five euros (€13,171,585), or the equivalent in any other currency or monetary unit established by reference to several currencies;
- it being specified that this limit (i) is set without taking into account the nominal amount of the Company's shares possibly to be issued in connection with adjustments made to protect, in accordance with applicable legal and regulatory provisions and any contractual stipulations providing for other cases of adjustment, the rights of holders of securities or other rights granting access to the Company's share capital but (ii) includes the amount of any additional shares to be issued in the event of implementation of the right to increase the number of shares to be issued in the event of excess demand covered by the twenty-third resolution below (or any resolution subsequently replacing the same).

In any event, share issues carried out pursuant to this delegation shall not exceed the limits stipulated by regulations in force on the date of the issue (currently, 20% of the capital per year).

It is specified that the amount of the capital increases made or which may be made in future pursuant to this delegation shall be deducted from the amount of the aggregate limit provided for in paragraph 2 of the twentieth resolution submitted to this General Shareholders' Meeting, or, as applicable, to the amount of any aggregate limit provided for by a similar resolution that may replace said resolution during the validity of this delegation and (ii) from the amount of the aggregate limit provided for in paragraph 3 of the twenty-first resolution submitted to this General Shareholders' Meeting, or, as applicable, to the amount of any aggregate limit provided for by a similar resolution that may replace said resolution during the validity of this delegation.

The securities granting access to the Company's share capital thus issued may consist of debt securities or be associated with the issue of such securities, or enable the issue thereof as intermediate securities. They may particularly take the form of subordinated or nonsubordinated, fixed-term or perpetual securities, and be issued either in euros, or in foreign currencies, or in units of account established by reference to several currencies. The term of the borrowings (giving access to the Company's share capital), other than those represented by perpetual securities, may not exceed fifty years. For their issue, during their existence and for their access to the capital, their redemption or repayment, the provisions relating to similar securities that may be issued pursuant to the preceding twenty-first resolution shall apply. The securities issued may, as applicable, be associated with warrants granting the right to the award, acquisition or subscription of bonds or other securities representing debt.

The aggregate maximum nominal amount of all the debt securities issued pursuant to this resolution may not exceed, and shall be deducted from, the limit applicable to debt securities provided for in the preceding twentieth resolution.

The General Shareholders' Meeting acknowledges that this delegation entails a waiver by the shareholders of their preferential right to subscribe for the shares or equity securities of the Company to which the securities issued pursuant to this delegation may grant entitlement.

The Board of Directors shall determine, with the right to sub-delegate in accordance with legal provisions, the characteristics, amount and terms and conditions of any issue and of the securities issued. In particular, it shall determine the category of securities issued and shall define their subscription price, the terms and conditions of payingup, their dividend date which may be retroactive or the terms and conditions of exercising the rights attaching to the securities issued. The Board of Directors may also, as applicable, with the right to sub-delegate in accordance with legal provisions, take any measures to safeguard the rights of holders of the securities issued or other rights granting access to the Company's capital that may be required by legal and regulatory provisions and any applicable contractual stipulations, and possibly suspend the exercise of the rights attaching to these securities for a period defined in compliance with legal and regulatory provisions and applicable contractual stipulations. The Board of Directors, with the right to sub-delegate in accordance with legal provisions, may particularly, in the event of an issue of share warrants, determine the number and characteristics thereof and decide, if it deems it appropriate, in a manner and according to terms and conditions it shall define, that the warrants may be redeemed or bought back, or that they shall be awarded free of charge to the shareholders in proportion to their rights in the share capital.

The Board of Directors, with the right to sub-delegate in accordance with legal provisions, may determine the issue price of the shares or securities that may be issued pursuant to this delegation, it being specified that:

- a) the issue price of the shares shall be at least equal to the minimum amount required by regulatory provisions applicable on the date of the issue (currently, the weighted average price over the last three trading days prior to the start of the public offering within the meaning of Regulation (EU) No. 2017/1129 of 14 June 2017, possibly reduced by a maximum discount of 10%);
- b) the issue price of the securities granting access to the share capital and the number of shares to which the conversion, redemption or, more generally, the transformation of each security granting access to the share capital could grant entitlement, shall be such that the amount received immediately by the Company, plus any amount that may be subsequently received, shall be, for each share issued as a result of the issue of said securities, at least equal to the amount mentioned in paragraph "a)" above.

If subscriptions have not absorbed the entire issue, the Board of Directors may use the rights or some of the rights listed below, in the order it shall determine: (i) limit the issue to the amount of subscriptions received, provided that it reaches at least three quarters of the issue decided, (ii) freely distribute all or part of the unsubscribed securities, or (iii) make a public offering of all or part of the unsubscribed securities, on the French and/or international market and/ or abroad.

The Board of Directors may, at its sole initiative and with the right to sub-delegate in accordance with legal provisions, deduct the costs of capital increases from the amount of the related premiums and levy from this amount the sums necessary to form the legal reserve.

The Board of Directors shall have all powers to implement this resolution, with the right to sub-delegate in accordance with legal provisions, particularly by entering into any agreement for this purpose, to carry out the abovementioned issues, on one or more occasions, in the proportion and at the times it deems appropriate, in France and/or, as applicable, abroad and/or on the international market, and to postpone the same as applicable, acknowledge the completion of each capital increase and amend the by-laws accordingly, take any measures and complete all formalities necessary for the issue, listing and financial administration of the securities issued pursuant to this delegation and for the exercise of the rights attaching thereto.

The Board of Directors may not, except with the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority after a third party has filed a proposed tender offer for the Company's securities, until the end of the offer period.

If the Board of Directors uses the delegation of authority granted to it by this resolution, it shall report on the use made of the authorizations hereby granted at the next Ordinary General Meeting, in accordance with applicable legislation and regulations.

This delegation supersedes, as from the date hereof and for the unused portion of the delegation granted by the eighteenth resolution adopted by the General Meeting of 3 June 2021.

#### TWENTY-THIRD RESOLUTION

#### (Authorization given to the Board of Directors to increase the number of securities to be issued, in the event of a capital increase with or without cancellation of the shareholders' preferential subscription right)

The General Shareholders' Meeting, deliberating in accordance with the quorum and majority conditions required for Extraordinary Shareholders' Meetings, having reviewed the Board of Directors' report and the special report by the Statutory Auditors, and deliberating in accordance with the provisions of Article L. 225-135-1 of the French Commercial Code, authorizes the Board of Directors, with the right to sub-delegate in accordance with legal provisions, for a period of 26 months from this General Shareholders' Meeting, for each issue decided pursuant to the preceding twentieth, twenty-first, and twentysecond resolutions, to increase the number of securities to be issued, in accordance with the aforementioned Article L. 225-135-1 (i.e. at present, within thirty days of the closing of the subscription, within the limit of 15% of each issue and at the same price as the initial issue), subject to compliance with the limit(s) stipulated in the resolution pursuant to which the issue is decided.

The Board of Directors may not, except with the prior authorization of the General Shareholders' Meeting, make use of this authorization after a third party has filed a proposed tender offer for the Company's securities, until the end of the offer period.

## **TWENTY-FOURTH RESOLUTION**

#### (Delegation of authority to the Board of Directors to increase the Company's share capital by incorporation of reserves, profits or premiums)

The General Shareholders' Meeting, deliberating in accordance with the quorum and majority conditions required for Extraordinary Shareholders' Meetings, having reviewed the Board of Directors' report, and deliberating in accordance with the provisions of Articles L 225-129-2 and L 225-130 of the French Commercial Code, delegates to the Board of Directors, for a period 26 months from the date of this General Meeting, its authority to decide to increase the share capital, on one or more occasions, and at the times it deems appropriate, by incorporation of reserves, profits or premiums into the capital, followed by the creation and free award of new shares or by an increase in the par value of existing shares, or a combination of these two methods.

The maximum nominal amount of the capital increases that may be carried out, immediately or in future, pursuant to this delegation is set at thirteen million one hundred and seventy-one thousand five hundred and eightyfive euros (€13,171,585), it being specified that this limit is defined (i) without taking into account the par value of the Company's shares possibly to be issued in connection with adjustments made to protect, in accordance with applicable legal and regulatory provisions and any contractual stipulations providing for other cases of adjustment, the rights of holders of securities or other rights granting access to the Company's share capital and (ii) independently of the limits on capital increases resulting from issues of shares or securities authorized by the preceding twentieth to twenty-second resolutions.

The Board of Directors may not, except with the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority after a third party has filed a proposed tender offer for the Company's securities, until the end of the offer period. The Board of Directors shall have all powers, with the right to sub-delegate in accordance with legal provisions, in order to implement this resolution and particularly to:

- determine the amount and nature of the sums to be incorporated into the capital, decide on the number of new shares to be issued and/or the amount of existing shares comprising the share capital whose par value will be increased, set the date, even retroactively, on which the new shares will bear dividends or the effective date of the increase in the par value;
- decide that rights forming fractions of shares shall be neither tradable nor transferable and that the corresponding securities shall be sold; the proceeds from

the sale shall be allocated to the holders of rights within the time limits stipulated by regulations;

- deduct the costs of the capital increases from one or more available reserve items and levy from these amounts the sums necessary to form the legal reserve;
- take any measure necessary to complete the capital increases, complete any formalities further to the same, particularly those relative to the listing of the securities created, and amend the by-laws accordingly, and generally do all that may be necessary.

This delegation supersedes, as from the date hereof and for the unused portion of the delegation granted by the twentieth resolution adopted by the General Meeting of 3 June 2021.

#### **TWENTY-FIFTH RESOLUTION**

#### (Delegation of authority to the Board of Directors to proceed with a capital increase, with cancellation of the shareholders' preferential subscription right, reserved for members of a Group Savings Plan)

The General Shareholders' Meeting, deliberating in accordance with the quorum and majority conditions required for Extraordinary Shareholders' Meetings and having reviewed the Board of Directors' report and the special report by the Statutory Auditors, in accordance with the provisions of Articles L. 225-129, L. 225-129-1 to L. 225-129-6 and L. 225-138-1 of the French Commercial Code, and with the provisions of Articles L. 3332-1 et seq. of the French Labor Code,

- resolves to delegate to the Board of Directors, for a period of twenty-six months from the date of this General Shareholders' Meeting, its authority to increase the Company's share capital, on one or more occasions, and in the proportions and at the times it deems appropriate, by issuing shares reserved for the members of one or more Company Savings Plan(s) (or any other plan for whose members, pursuant to Articles L. 3332-1 et seq. of the French Labor Code, a capital increase may be reserved in similar conditions) established within the Group formed by the Company and the French or foreign entities included the scope of consolidation or combined accounts of the Company pursuant to Article L. 3344-1 of the French Labor Code;
- resolves to cancel the preferential subscription right of shareholders, in favor of the above-mentioned beneficiaries;
- 3) resolves that the maximum nominal amount of any capital increase that may be carried out pursuant to this delegation is set at one million three hundred and seventeen thousand one hundred and fifty-eight euros (€1,317,158), this cap being separate and independent of the caps referred to in the other resolutions submitted to this General Meeting;
- 4) resolves that the subscription price of the new ordinary shares shall be determined by the Board of Directors in accordance with legal or regulatory provisions and particularly in accordance with the provisions of Article L. 3332-19 of the French Labor Code, but it may not exceed the average price of the Company's share quoted on Euronext Paris over the twenty trading days preceding the date of the decision setting the subscription opening

date, or be more than 30% below that average price, or more than 40% below it when the lock-up period stipulated by the plan pursuant to Articles L 3332-25 et seq. of the French Labor Code is greater than or equal to 10 years;

- 5) resolves to grant all powers to the Board of Directors to implement this resolution, and particularly to:
  - a) carry out the capital increase, on one or more occasions within twenty-six months of the decision made by this General Shareholders' Meeting, in favor of the Company's employees who are members of a Company Savings Plan, established as may be required, and determine the amount of each issue within the aggregate limit defined above,
  - b) determine any terms and conditions of award of the new shares thus issued to said employees in accordance with legal provisions, and the number of securities they may each be awarded, within the limit of the capital increase authorized pursuant to this resolution,
  - c) define the opening and closing dates for subscriptions, decide whether the new shares shall be directly subscribed for by the employees or through a mutual fund, and receive the employees' subscriptions,
  - d) set the period granted to subscribing employees to pay up the amount of their subscription within the limit of six (6) months after the subscription, it being specified that the shares subscribed may be paid up, at the request of the Company or the subscribing employee, by periodical payments or by equal and regular deductions from the subscribing employee's salary,

- collect the sums corresponding to the paying-up of subscriptions, whether paid in cash or by offsetting claims, determining the credit balance of any current accounts opened in the Company's books in the name of subscribers paying up the subscribed shares by setoff,
- f) acknowledge completion of the capital increase and, as applicable, deduct any costs from the amount of premiums paid upon the issue of the shares and levy from this amount the sums necessary to increase the legal reserve to one tenth of the new share capital, after each capital increase,
- g) complete all legal formalities, amend the Company's by-laws accordingly, take any measures to complete the capital increase, and, in general, do all that may be necessary, in the manner stipulated above and in accordance with legislation and regulations in force.

The new shares shall carry dividend rights as of their issue. As soon as they are created, they shall be fully equivalent to existing shares, shall grant the same rights and shall be subject to all the provisions of the Company's by-laws.

This delegation supersedes, as from the date hereof and for the unused portion of the delegation granted by the twentyfirst resolution adopted by the General Meeting of 3 June 2021.

#### **TWENTY-SIXTH RESOLUTION**

#### (Powers for formalities)

The General Meeting, voting under the quorum and majority conditions required for Extraordinary General Meetings, grants full powers to the bearer of an original, copy or extract of the minutes of its deliberations to carry out all filings and formalities required by law.



# **Board of Directors' report**

to the Combined General Shareholders' Meeting of Solocal Group of 2 June 2022



Ladies and Gentlemen,

We have convened this Combined Shareholders' Meeting (ordinary and extraordinary), in accordance with the provisions of the law and the by-laws of Solocal Group (the "**Company**"), to ask you to vote on the resolutions set forth in the following agenda:

# **RESOLUTIONS WITHIN THE POWERS OF THE ORDINARY GENERAL MEETING**

- Approval of the financial statements for the financial year ended 31 December 2021;
- Approval of the consolidated financial statements for the financial year ended 31 December 2021;
- Allocation of profit/loss for the year ended 31 December 2021, as shown in the parent company financial statements;
- Approval of the agreements mentioned in Articles L 225-38 et seq. of the French Commercial Code;
- Approval of the components of the compensation paid during the fiscal year ended 31 December 2021 or awarded in respect of the same fiscal year to Mr Pierre Danon, Chairman and Chief Executive Officer until 5 April (included), 2021;
- Approval of the components of the compensation paid during the financial year ended 31 December 2021 or awarded in respect of the same financial year to Mr Pierre Danon, Chairman of the Board of Directors, for the period starting from 6 April 2021 to 29 June (included), 2021;
- Approval of the components of the compensation paid during the fiscal year ended 31 December 2021 or awarded for the same fiscal year to Mr Philippe Mellier, Chairman of the Board of Directors, for the period starting from 30 June 2021 to 31 December 2021;
- Approval of the compensation components paid during the financial year ended 31 December 2021 or awarded for the same fiscal year to Mr Hervé Milcent, Chief Executive Officer, for the period from 6 April 2021 to 31 December 2021;

- Approval of the information relating to the compensation of the corporate officers referred to Article L 22-10-9 (I) of the French Commercial Code;
- Approval of the compensation policy for the Chairman of the Board of Directors;
- Approval of the compensation policy for the Chief Executive Officer;
- Approval of the Directors' compensation policy;
- Ratification of the cooptation of Mr Philippe Mellier as Independent Director of the Company;
- Appointment of Mr Bruno Guillemet as Independent Director of the Company;
- Renewal of the term of office of Mrs. Anne-France Laclide-Drouin as Independent Director of the Company;
- Renewal of the mandate of an auditor;
- Renewal of the mandate of an auditor;
- Determination of the annual amount of the compensation to be allocated to the members of the Board of Directors;
- Authorization to be granted to the Board of Directors to purchase or transfer Solocal Group shares.

#### **RESOLUTIONS WITHIN THE POWERS OF THE EXTRAORDINARY GENERAL MEETING**

- Delegation of authority to the Board of Directors in order to increase the share capital, while maintaining the shareholders' preferential subscription right, by issuing shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued;
- Delegation of authority to the Board of Directors in order to increase the share capital, with cancellation of the shareholders' preferential subscription right, through the issue of shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, within the framework of public offerings;
- Delegation of authority to the Board of Directors to increase the share capital, with cancellation of the shareholders' preferential subscription right, through the issue of shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, in favor of qualified investors or a small circle of investors;

- Authorization given to the Board of Directors to increase the number of securities to be issued, in the event of a capital increase with or without cancellation of the shareholders' preferential subscription right;
- Delegation of authority to the Board of Directors to increase the Company's share capital by incorporation of reserves, profits or premiums;
- Delegation of authority to the Board of Directors to proceed with a capital increase, with cancellation of the shareholders' preferential subscription right, reserved for members of a Group Savings Plan;
- Powers for formalities.

The required meeting notices were duly sent to you, and all the documents required by applicable regulations were made available to you within the legal time-limits.

This report is designed to provide you with complete information on the draft resolutions submitted to you.

## Presentation of the resolutions submitted to the General Meeting

#### **ORDINARY MATTERS**

#### Approval of the financial statements and the consolidated financial statements for the financial year ended 31 December 2021 (1<sup>st</sup> resolution and 2<sup>nd</sup> resolution)

Pursuant to the 1<sup>st</sup> and 2<sup>nd</sup> resolutions, we propose that you approve the financial statements (1<sup>st</sup> resolution) and then the consolidated financial statements (2<sup>nd</sup> resolution) of the Company for the year ended 31 December 2021.

Notes on the Company's financial statements and the consolidated financial statements are provided in detail in the management report of the fiscal year 2021 by the Board of Directors, which is included in the 2021 Universal Registration Document, available on the Company's website (www.solocal.com). The reports of the Statutory Auditors on the parent company and consolidated financial statements are included in chapter 5.2.5 of the 2021 Universal Registration Document.

In addition, we ask you to approve the amount of expenditure on luxuries mentioned in Article 39 (4) of the French General Tax Code.

The amount of expenditure on luxuries for the year ended 31 December 2021 is €14,997.

#### Allocation of profit/loss for the year ended 31 December 2021, as shown in the parent company financial statements (3<sup>rd</sup> resolution)

Pursuant to the 3<sup>rd</sup> resolution, we propose that you:

- note that the loss for the financial year ended 31 December 2021 is €9,885,046.08;
- resolve to appropriate the full amount of the loss for the financial year ended 31 December 2021 to the "carry forward" item, the value of which after appropriation shall be negative by €613,654,712.64.

You are reminded that dividends have been distributed for the previous three financial years.

The table showing the Company's results over the past five years is appended to the Board of Directors' management report contained in section 5.2.4 of the 2021 Universal Registration Document accessible on the website **www.solocal.com**, in accordance with the provisions of Article R. 225-102 of the Commercial Code.

#### Approval of the agreements mentioned in Articles L. 225-38 et seq. of the French Commercial Code (4<sup>th</sup> resolution)

Pursuant to the 4<sup>th</sup> resolution, we propose that you approve the special report by the Statutory Auditors on the agreements mentioned in Article L. 225-38 of the French

Commercial Code contained in section 6.6.3 of the 2021 Universal Registration Document accessible on the website www.solocal.com.

It is specified that no new related party agreement has been entered into for the year ending 31 December 2021.

#### Approval of the components of the compensation paid during the fiscal year ended 31 December 2021 or awarded for the same fiscal year to the executive corporate officers (ex post vote) (5<sup>th</sup>, 6<sup>th</sup>, 7<sup>th</sup> and 8<sup>th</sup> resolutions)

Each year, the General Shareholders' Meeting is called to vote upon the compensation awarded or paid to the Company's executive corporate officers (ex post vote).

This so-called ex post vote deals with the Company's executive corporate officers; that is Mr Pierre Danon in his capacity as Chairman and Chief Executive Officer for the period starting 1 January 2021 to 5 April 2021 (included), Mr Pierre Danon in his capacity as Chairman of the Board of Directors for the period starting 6 April 2021 to 29 June 2021 (included), Mr Philippe Mellier in his capacity as Chairman of the Board of Directors for the period starting 30 June 2021 to 31 December 2021 and Mr Hervé Milcent in his capacity has Chief Executive Officer for the period starting 6 April 2021 to 31 December 2021.

In accordance with Article L. 22-10-34, II of the French Commercial Code, we ask you to approve the fixed, variable and exceptional components making up the total compensation and the benefits of any kind paid or awarded in respect of the 2021 financial year to:

- Mr Pierre Danon, Charmain and Chief Executive Officer until 5 April 2021 (included) (5<sup>th</sup> resolution);
- Mr Pierre Danon, Chairman of the Board of Directors for the period starting 6 April 2021 to 29 June 2021 (included) (6<sup>th</sup> resolution);
- Mr Philippe Mellier, Chairman of the Board of Directors for the period starting 30 June 2021 to 31 December 2021 (7<sup>th</sup> resolution);
- Mr Hervé Milcent, Chief Executive Officer for the period starting 6 April 2021 to 31 December 2021 (8<sup>th</sup> resolution).

These components of compensation paid or awarded in respect of the 2021 financial year to corporate officers are detailed in the section entitled "Part II: Remuneration paid or awarded to corporate officers in respect of the 2021 financial year (ex post vote)" of the report on the Company's corporate governance referred to in Article L. 225-37 of the French Commercial Code, contained in section 4.2.3 of the 2021 Universal Registration Document accessible on the website www.solocal.com.

#### Approval of the information relating to the compensation of the corporate officers referred to in Article L. 22-10-9 (I) of the French Commercial Code (9<sup>th</sup> resolution)

In accordance with Article L. 22-10-34 I of the French Commercial Code, the General Shareholders' Meeting is called to vote upon the information mentioned in Article L. 22-10-9 (I) of the French Commercial Code regarding all the corporate officers.

This information is detailed in the section entitled "Part I: Remuneration policy for corporate officers established pursuant to Article L. 22-10-8 of the French Commercial Code (ex post vote)" of the report on the Company's corporate governance referred to in Article L. 225-37 of the French Commercial Code, contained in section 4.2.3 of the 2021 Universal Registration Document accessible on the website www.solocal.com.

#### Approval of the compensation policy for the Chairman of the Board of Directors, the Chief Executive Officer and the corporate officers (ex ante vote) (10<sup>th</sup>, 11<sup>th</sup> and 12<sup>th</sup> resolutions)

#### Each year, the General Shareholders' Meeting is called to vote upon the compensation policy of the corporate officers of the Company (ex ante vote). These policies will apply from the fiscal year 2022 and until the General Shareholders' Meeting votes on a new compensation policy.

We remind you that the functions of Chairman of the Board of Directors and Chief Executive Officer have been separated during the 2021 fiscal year, that Mr Philippe Mellier succeeded Mr Pierre Danon in his functions of Chairman of the Board of Directors as from 30 June 2021, and that Mr Hervé Milcent succeeded Mr Pierre Danon in his functions as Chief Executive Officer as from 6 April 2021.

In accordance with Article L. 22-10-8 II of the French Commercial Code, we ask you to approve the compensation policy applicable:

- to the Chairman of the Board of Directors (10<sup>th</sup> resolution);
- to the Chief Executive Officer (11th resolution);
- to all the corporate officers (12<sup>th</sup> resolution).

The information relating to these compensation policies and the description of all the components of the fixed and variable compensation applicable respectively to the Chairman of the Board of Directors, to the Chief Executive Officer and to the corporate officers are detailed in the section entitled "Part I: Remuneration policy for corporate officers established pursuant to Article L. 22-10-8 of the French Commercial Code (ex ante vote)" of the report on the Company's corporate governance referred to in Article L. 225-37 of the French Commercial Code, contained in section 4.2.3 of the 2021 Universal Registration Document accessible on the website www.solocal.com.

#### Ratification of the cooptation of Mr Philippe Mellier as Independent Director of the Company (13<sup>th</sup> resolution)

Under the terms of the thirteenth resolution, and following the resignation of Mr Pierre Danon from his position as Director, the General Shareholders' Meeting is asked to ratify the cooptation of Mr Philippe Mellier, as Independent Director of the Company, decided by the General Shareholders' Meeting on 24 June 2021, for the remaining term of office of Mr Pierre Danon, i.e. until the end of the General Shareholders' Meeting which will meet in 2023 to approve the financial statements for the year ended 31 December 2022.

Philippe Mellier has been Fraikin's Executive Chairman since 2018 and has led a profound transformation of the leading industrial and commercial vehicle rental company in Europe by restoring its profitability and developing value-added services, particularly in the field of digital and telematics services. In 2020, Philippe Mellier enhanced Fraikin's leadership in Europe with the acquisition of Via Location. Philippe has extensive governance experience and is currently a Director of REEL group (mid-cap company in the Lyon area).

Philippe Mellier is a graduate of ENSTA and INSEAD. He started his career at Ford where he became the Marketing, Sales and Services Vice President for Ford of Europe. In 2000, he was appointed Chairman and Chief Executive Officer of Renault Trucks. In 2003, he joined Alstom. As executive vice president of Alstom and President of Alstom Transport, he played a key role in the Group restructuring until 2011. He then joined De Beers as Group Chief Executive Officer until 2016 and led a profound transformation of the diamond leader to address the rapid transformation of the market where he put the client at the heart of the strategy.

#### Appointment of Mr Bruno Guillemet as Independent Director of the Company (14<sup>th</sup> resolution)

Under the terms of the fourteenth resolution, the General Shareholders' Meeting is asked to approve the appointment of Mr Bruno Guillemet as Independent Director of the Company for a period of four (4) years expiring at the end of the General Shareholders' Meeting which will meet in 2026 to approve the financial statements for the year ended 31 December 2025.

Bruno Guillemet is Group Human Resources Deputy Director at Valéo. After studying law and attending the Centre Interdisciplinaire de Formation à la Fonction Personnel (CIFFOP), Bruno Guillemet began his career in 1984 within the Sacilor group. From 1989 to 2004, he joined the Danone group where he was successively Human Resources Director for fresh products, Human Resources Director for Evian and Volvic, before being appointed Social Policy Director for the group in 2001 and, finally, Human Resources Director for the Americas, based in the United States. In 2004 he was appointed Human Resources Director for Alstom Transport and then Human Resources Director for the Alstom group in 2010. He joined Valeo in October 2015 as Group Executive Vice President for human Resources. Bruno Guillemet's expertise in Human Resources is an essential asset for Solocal.

#### Renewal of the term of Mrs. Anne-France Laclide-Drouin as Independent Director of the Company (15<sup>th</sup> resolution)

Under the terms of the fifteenth resolution, the General Shareholders' Meeting is asked to renew Mrs. Anne-France Laclide-Drouin's appointment as Independent Director for a period of four (4) years expiring at the end of the General Shareholders' Meeting which will meet in 2026 to approve the financial statements for the year ended 31 December 2025.

Mrs. Anne France Laclide-Drouin is Chief Financial Officer (CFO) of RATP Dev. Prior to that, she was CFO and member of the Executive Committee of the group Consolis, CFO of the Idemia group (formerly called Oberthur Technologies) and of various companies such as Elis, GrandVision, AS Watson (Marionnaud) and Guilbert. She started her career at PricewaterhouseCoopers. She serves as an Independent Director of the Board of Directors of CGG (a global geosciences group working in the energy industry - 1.193 billion in revenues) and Believe (one of the world's leading digital music companies – 577 million in revenues) and chairs the Audit Committees of both of these companies. She held the same positions, Independent Director and Chairwoman of the Audit Committee, at SFR. Anne France Laclide-Drouin supports the Clubhouse Association (Association Clubhouse), a non-profit organization that assists people suffering from mental disorders and helps to socially integrate them.

#### Renewal of mandate of the Statutory Auditors (16<sup>th</sup> and 17<sup>th</sup> resolutions)

The mandates of Deloitte & Associés, which has continued the mission of BEAS following a legal restructuring in early 2022, and of Auditex, the Statutory Auditors of the Company, expire following this General Shareholders' Meeting.

The General Shareholders' Meeting is asked to renew the mandates of the Statutory Auditors of Deloitte & Associés (16<sup>th</sup> resolution) and Auditex (17<sup>th</sup> resolution), each for a term of six (6) fiscal years, expiring at the end of the General Shareholders' Meeting to be held in 2028 to approve the financial statements for the year ended 31 December 2027.

#### Determination of the annual amount of the compensation to be allocated to the members of the Board of Directors (18<sup>th</sup> resolution)

Under the terms of the eighteenth resolution, the General Shareholders' Meeting is asked to set the amount of the annual compensation to be allocated to the members of the Board of Directors at €547,600.

This increase would reflect the presence of an additional Director compared to the previous year and would also bring the level of the annual compensation to be allocated by your Company to the members of its Board of Directors closer to the standards applied by comparable companies. This proposal comes following a study commissioned by the Appointments and Compensation Committee to Say on Pay Corporate Governance, a specialized firm. Without taking the compensation of an additional Director into account, the increase of the total compensation allocated to the Board and its Committees is an additional €1,900 compared to the total compensation voted at the Combined General Shareholders' Meeting of 11 June 2015.

#### Authorization to be granted to the Board of Directors for the purchase or transfer of Solocal Group shares (19<sup>th</sup> resolution)

We propose that you authorize the Board of Directors, for another period of 18 months, to implement a Company share buy-back program and thus authorize the Company, in accordance with Articles L. 22-10-62 et seq. of the French Commercial Code, to buy its own shares, within the limit of 10% of the of the value of the share capital, this percentage being applied to share capital adjusted on the basis of any relevant transactions after the date of the General Shareholders' Meeting, such that, as of the date of each buy-back, the total number of shares thus bought back by the Company since the start of the buy-back program (including those covered by said buy-back) does not exceed 10% of the shares making up the Company's share capital as of such date.

We propose that you:

- terminate, with immediate effect, for the unused portion, the authorization granted by the General Shareholders' Meeting of 3 June 2021 in its tenth resolution;
- authorize, in accordance with the provisions of Articles L. 22-10-62 et seq. of the French Commercial Code, Articles 241-1 to 241-7 of the General Regulations of the French Financial Markets Authority, Regulation (EU) No. 596/2014 of the European Parliament and of the Council of 16 April 2014 and with the market practices accepted by the French Financial Markets Authority, authorizes the Board of Directors to buy, on one or several occasions and at the times determined thereby, a number of Company shares that may not exceed:
- 10% of the value of the share capital, this percentage being applied to share capital adjusted on the basis of any relevant transactions after the date of the General Shareholders' Meeting, such that, as of the date of each buy-back, the total number of shares thus bought back by the Company since the start of the buy-back program (including those covered by said buy-back) does not exceed 10% of the shares making up the Company's share capital as of such date (it being specified that when the shares are bought back to promote liquidity under the conditions set out below, the number of shares taken into account for the calculation of this 10% limit corresponds to the number of shares purchased minus the number of shares resold during the term of this authorization),

#### **Board of Directors' report**

#### to the Combined General Shareholders' Meeting of Solocal Group of 2 June 2022

- 5% of the value of the share capital, this percentage being applied to share capital adjusted on the basis of any relevant transactions after the date of the General Shareholders' Meeting, such that, as of the date of each buy-back, the total number of shares thus bought back by the Company since the start of the buy-back program (including those covered by said buy-back) does not exceed 5% of the shares making up the Company's share capital as of such date, when these are shares acquired by the Company for retention or subsequent delivery as payment or in exchange in the context of a merger, demerger or contribution transaction.

The Board of Directors may only buy Company shares under the following conditions:

- the maximum purchase price should not exceed €7.00 per share (excluding acquisition costs), it being specified that for transactions involving the share capital, in particular through the incorporation of reserves and the award of free shares, and/or a split or reverse split of the shares, this maximum price would be adjusted accordingly;
- for information only, without taking into account the shares already held, the theoretical maximum amount that the Company could spend on share purchases under this resolution would be €92,201,095 (excluding acquisition costs), corresponding to 13,171,585 shares acquired at the par value per share (excluding acquisition costs) of 7.00 euros decided above and based on the share capital at 25 March 2022;
- the authorization would be granted for a period of 18 months from the General Shareholders' Meeting voting on this resolution;
- the acquisitions made by the Company pursuant to this authorization may not, under any circumstances, cause the latter to hold, directly or indirectly, at any time whatsoever, more than 10% of the shares comprising the share capital on the date in question;
- the acquisition or transfer of these shares may be carried out by any means, on the regulated market, on a multilateral trading system, via a systematic internalizer or over-the-counter, including through the acquisition or disposal of blocks or by the use of derivative financial instruments traded on a regulated or over-the-counter

market, in accordance with the law and regulations in force as of the date of the transactions in question, at the times determined by the Board of Directors or the person or entity acting further to a delegation of authority granted by the Board of Directors, except during a tender offer for Company shares filed by a third party. The proportion of the program that may be carried out through block trading would not be limited and may represent the entire program.

These share purchases may be undertaken with a view to any allocation permitted by law, the purposes of this share purchase program being:

- to set up and fulfil obligations related to stock option programs or other awards of shares to employees and corporate officers of the Company or its affiliates, and in particular to award shares to the employees and corporate officers of the Solocal Group in the context (i) of the contribution made to the results of the business, or (ii) any share purchase, stock option or free share award plan under the conditions laid down by the law, in particular Articles L 3331-1 et seq. of the French Labor Code (including any disposal of shares referred to in Article L 3332-24 of the French Labor Code), and carry out any hedging transactions relating to these transactions;
- to carry out sale or purchase transactions under a liquidity agreement signed with an investment services provider under the conditions set out by the market authorities;
- to deliver them, upon the exercise of the rights attaching to securities giving the right to the award of Company shares, via redemption, conversion, exchange, presentation of a warrant or in any other way;
- to reduce the share capital of the Company via the cancellation of all or part of the shares acquired, subject to authorization from the Extraordinary Shareholders' Meeting;
- and, more generally, to complete any transaction that may be authorized by law or any market practice that may be accepted by the market authorities, it being specified that, in such a case, the Company would inform its shareholders by means of a press release.

#### **EXTRAORDINARY MATTERS**

In accordance with legal and regulatory provisions applicable to financial authorizations and capital increases, the Board of Directors has reported to you on the Company's business during the 2021 financial year and, since the beginning of the 2022 financial year, in the management report included in the 2021 Universal Registration Document accessible on the website www.solocal.com.

The financial authorizations submitted to you pursuant to resolutions 20 to 23, as described below, are designed to give the Company a certain degree of financial flexibility (which is one of the criteria used by rating agencies to assess a company's financial health), and (via the cancellation, where applicable, of the shareholders' preferential subscription right) the possibility to swiftly respond to market opportunities, by allowing the Board of Directors to choose, in light of market conditions, the most appropriate means for the Group's financing, protection and development. The implementation of any of said authorizations would, where applicable, be decided by the Board of Directors which would then draft an additional report for your attention, describing the final terms and conditions of the transaction, defined in accordance with the authorization granted to it under the applicable legal and regulatory conditions. If, in line with the possibility it is given, the Board of Directors sub-delegates to the Chief Executive Officer the powers and authority thus received, under the applicable legal and regulatory conditions, this report would be prepared by the Chief Executive Officer. Furthermore, in any event, the Statutory Auditors would, in these cases, prepare additional reports for your attention.

#### Delegation of authority to the Board of Directors in order to increase the share capital, while maintaining the shareholders' preferential subscription right, by issuing shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued (20<sup>th</sup> resolution)

In accordance with the provisions of Articles L. 22-10-49 et seq. and Articles L. 225-129 et seq. of the French Commercial Code, particularly Article L. 225-129-2, having noted that the share capital is fully paid up, we propose that you:

• delegate to the Board of Directors, with the right to sub-delegate in accordance with legal provisions, your authority to decide to issue shares and/or securities granting access to the Company's share capital, while maintaining the shareholders' preferential subscription right, on one or more occasions, and at the times it deems appropriate, it being specified that the Board of Directors shall determine, with the right to sub-delegate in accordance with legal provisions, the characteristics, amount and terms and conditions of any issue and of the securities issued and that it shall particularly define their subscription price, the terms and conditions of paying-up, their dividend date which may be retroactive or the terms and conditions of exercising the rights attaching to the securities issued;

- resolve that the maximum nominal amount of the capital increases that may be carried out, immediately or in future, pursuant to this delegation may not exceed thirtynine million five hundred and fourteen thousand seven hundred and fifty-six euros (€39,514,756), or the equivalent in any other currency or monetary unit established by reference to several currencies;
- resolve that the aggregate maximum nominal amount of the capital increases that may be carried out, immediately or in future, pursuant to this delegation and those granted pursuant to the twentieth, twenty-first and twenty-second resolutions submitted to the General Shareholders' Meeting shall be set at fifty-two million six hundred and eighty-six thousand three hundred and forty-one euros (€52,686,341), or the equivalent in any other currency or monetary unit established by reference to several currencies, it being specified that these limits (i) will be set without taking into account the nominal amount of the Company's shares possibly to be issued in connection with adjustments made to protect, in accordance with applicable legal and regulatory provisions and any contractual stipulations providing for other cases of adjustment, the rights of holders of securities or other rights granting access to the Company's share capital but (ii) will include the amount of any additional shares to be issued in the event of implementation of the right to increase the number of shares to be issued in the event of excess demand covered by the twenty-third resolution presented below (or any resolution subsequently replacing the same);
- resolve that the aggregate maximum nominal amount of all the debt securities issued pursuant to this resolution may not exceed three hundred million euros  $(\in 300,000,000)$  (or its equivalent in euros on the date of the issue decision in the event of an issue in foreign currencies or in units of account established by reference to several currencies), it being specified that this amount (from which the amount of additional debt securities to be issued in the event of excess demand within the framework of the implementation of the twenty-third resolution presented below (or any resolution that may subsequently replace it) will be deducted) is common to all the debt securities the issue of which is provided for by the twentieth, twenty-first and twenty-second resolutions that shall be submitted to the General Shareholders' Meetina:
- resolve that the shareholders shall have, in proportion to the number of shares they hold, a preferential right to subscribe for the shares on an exacts rights basis and a right to subscribe for excess shares issued, which shall be exercised in proportion to their subscription rights and within the limit of their applications;
- acknowledge that the Board of Directors may decide not to take into account the treasury shares held by the Company to determine the preferential subscription rights attaching to the other shares. Otherwise, prior to the end of the subscription period, the rights attaching to the shares held by the Company must either be sold on the stock market, or shared among the shareholders pro rata to their individual rights;

- resolve that, if subscriptions on an exacts rights basis and an excess basis, have not absorbed the entire issue, the Board of Directors may use the rights or some of the rights listed below, in the order it shall determine:

   (i) limit the issue to the amount of subscriptions received, provided that it reaches at least three quarters of the issue decided, (ii) freely distribute all or part of the unsubscribed securities, or (iii) make a public offering of the unsubscribed securities;
- give full powers to the Board of Directors, with the right to sub-delegate, in accordance with the conditions defined by law and by this resolution, to implement this delegation, and do everything necessary or useful to complete any issue decided pursuant to this resolution.

This delegation of authority would be granted for a period of twenty-six months and would supersede, for its unused portion, the delegation granted by the sixteenth resolution adopted by the General Shareholders' Meeting of 3 June 2021.

The Board of Directors may not, without the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority as from the filing by a third party of a tender offer for the Company's securities, until the end of the offer period.

#### Delegation of authority to the Board of Directors in order to increase the share capital, with cancellation of the shareholders' preferential subscription right, through the issue of shares and/ or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, within the framework of public offerings (21<sup>st</sup> resolution)

In accordance with the provisions of Articles L. 22-10-49 et seq. as well as Articles L. 225-129 et seq. of the French Commercial Code, particularly Articles L. 225-129-2, L. 225-136 and L. 225-136 of that Code, having noted that the share capital is fully paid up, we propose that you:

- delegate to the Board of Directors, with the right to sub-delegate in accordance with legal provisions, your authority to decide to issue shares and/or securities granting access to the Company's share capital through a public offering, with cancellation of the shareholders' preferential subscription right, on one or more occasions, and at the times it deems appropriate, it being specified that these public offerings may be carried out jointly with one or more public offerings mentioned in Article L 411-2 (1) of the French Monetary and Financial Code made pursuant to the twenty-second resolution presented below;
- resolve that the subscription price of the shares issued pursuant to this delegation shall be at least equal to the minimum amount required by regulatory provisions applicable on the date of the issue (currently, the weighted average price over the last three trading days prior to the start of the public offering, possibly reduced by a maximum discount of 10%). This issue price shall be communicated to the shareholders in the additional report prepared at the time of implementing this delegation;

- resolve that the maximum nominal amount of the capital increases that may be carried out, immediately or in future, pursuant to this delegation may not thirteen million one hundred and seventy-one thousand five hundred and eighty-five euros (€13,171,585), or the equivalent in any other currency or monetary unit established by reference to several currencies;
- resolve that the aggregate maximum nominal amount of capital increases that may be carried out, immediately or in future, pursuant to this delegation and the delegation that would be granted pursuant to the twenty-second resolution submitted to the General Shareholders' Meeting shall be set at thirteen million one hundred and seventy-one thousand five hundred and eighty-five euros (€13,171,585), or the equivalent in any other currency or monetary unit established by reference to several currencies, it being specified that these limits (i) shall be set without taking into account the nominal amount of the Company's shares possibly to be issued in connection with adjustments made to protect, in accordance with applicable legal and regulatory provisions and any contractual stipulations providing for other cases of adjustment, the rights of holders of securities or other rights granting access to the Company's share capital but) shall include the amount of any additional shares to be issued in the event of implementation of the right to increase the number of shares to be issued in the event of excess demand covered by the twenty-third resolution presented below (or any resolution subsequently replacing the same);
- resolve that the amount of the capital increases made pursuant to this delegation shall be deducted from the amount of the aggregate limit of capital increases of fifty-two million six hundred and eighty-six thousand three hundred and forty-one euros (€52,686,341) stipulated in the twentieth resolution;
- resolve that the aggregate maximum nominal amount of all the debt securities issued pursuant to this delegation may not exceed, and shall be deducted from, the limit applicable to debt securities provided for in the twentieth resolution;
- resolve that, if subscriptions have not absorbed the entire issue, the Board of Directors may use the rights or some of the rights listed below, in the order it shall determine: ((i) limit the issue to the amount of subscriptions received, provided that it reaches at least three quarters of the issue decided, (ii) freely distribute all or part of the unsubscribed securities, or (iii) make a public offering of the unsubscribed securities;
- give full powers to the Board of Directors, with the right to sub-delegate, in accordance with the conditions defined by law and by this resolution, to implement this delegation, and do everything necessary or useful to complete any issue decided pursuant to this resolution.

This delegation of authority would be granted for a period of twenty-six months and would supersede, for its unused portion, the delegation granted by the seventeenth resolution adopted by the General Shareholders' Meeting of 3 June 2021. The Board of Directors may not, without the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority as from the filing by a third party of a tender offer for the Company's securities, until the end of the offer period.

Delegation of authority to the Board of Directors to increase the share capital, with cancellation of the shareholders' preferential subscription right, through the issue of shares and/or equity securities granting access to other equity securities and/or granting the right to the award of debt securities and/or securities granting access to equity securities to be issued, in favor of qualified investors or a small circle of investors (22<sup>nd</sup> resolution)

This delegation would optimize the Company's access to capital by benefitting from better conditions, this financing method being faster and easier than a capital increase by public offering.

You are asked to cancel the preferential subscription right to allow the Board of Directors to carry out financing transactions by private placement, under simplified terms and conditions.

In accordance with the provisions of Articles L. 22-10-49 et seq. as well as Articles L. 225-129 et seq. of the French Commercial Code, particularly Articles L. 225-129-2, L. 225-136 and L. 225-136 of that Code, having noted that the share capital is fully paid up, we propose that you:

- delegate to the Board of Directors, with the right to sub-delegate in accordance with legal provisions, your authority to decide to issue, in the context of a public offering mentioned in Article L. 411-2 (1) of the French Monetary and Financial Code, shares and/or securities granting access to the share capital, with cancellation of the shareholders' preferential subscription right, on one or more occasions, and at the times it deems appropriate, it being specified that these public offerings may be carried out jointly with one or more public offerings made pursuant to the twenty-fist resolution presented above;
- resolve that the subscription price of the shares issued pursuant to this delegation shall be at least equal to the minimum amount required by regulatory provisions applicable on the date of the issue (currently, the weighted average price over the last three trading days prior to the start of the public offering, possibly reduced by a maximum discount of 10%). This issue price shall be communicated to the shareholders in the additional report prepared at the time of implementing this delegation;
- resolve that the maximum nominal amount of the capital increases that may be carried out, immediately or in future, pursuant to this delegation may not exceed thirteen million one hundred and seventy-one thousand five hundred and eighty-five euros (€13,171,585), or the equivalent in any other currency or monetary unit established by reference to several currencies, it being specified that this limit shall be set (i) without taking into

account the nominal amount of the Company's shares possibly to be issued in connection with adjustments made to protect, in accordance with applicable legal and regulatory provisions and any contractual stipulations providing for other cases of adjustment, the rights of holders of securities or other rights granting access to the Company's share capital but (ii) shall include the amount of any additional shares to be issued in the event of implementation of the right to increase the number of shares to be issued in the event of excess demand covered by the twenty-third resolution presented below (or any resolution subsequently replacing the same);

- resolve that the amount of the capital increases made or which may be made in future pursuant to this delegation shall be deducted from (i) the aggregate limit provided for in paragraph 2 of the twentieth resolution submitted to the General Shareholders' Meeting, or, as applicable, to the amount of any aggregate limit provided for by a similar resolution that may replace said resolution during the validity of this delegation and (ii) from the amount of the aggregate limit provided for in paragraph 3 of the twenty-first resolution submitted to the General Shareholders' Meeting or, as applicable, from the amount of any aggregate limit provided for by a similar resolution that may replace said resolution during the validity of this delegation;
- resolve that the aggregate maximum nominal amount of all the debt securities issued pursuant to this delegation may not exceed, and shall be deducted from, the limit applicable to debt securities provided for in the twentieth resolution;
- resolve that, in any event, share issues carried out pursuant to this delegation shall not exceed the limits stipulated by regulations in force on the date of the issue (currently, 20% of the capital per year);
- resolve that, if subscriptions have not absorbed the entire issue, the Board of Directors may use the rights or some of the rights listed below, in the order it shall determine:

   (i) limit the issue to the amount of subscriptions received, provided that it reaches at least three quarters of the issue decided, (ii) freely distribute all or part of the unsubscribed securities, or (iii) make a public offering of the unsubscribed securities;
- give full powers to the Board of Directors, with the right to sub-delegate, in accordance with the conditions defined by law and by this resolution, to implement this delegation, and do everything necessary or useful to complete any issue decided pursuant to this resolution.

This delegation of authority would be granted for a period of twenty-six months and would supersede, for its unused portion, the delegation granted by the eighteenth resolution adopted by the General Shareholders' Meeting of 3 June 2021.

The Board of Directors may not, without the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority as from the filing by a third party of a tender offer for the Company's securities, until the end of the offer period.

#### Authorization given to the Board of Directors to increase the number of securities to be issued, in the event of a capital increase with or without cancellation of the shareholders' preferential subscription right (23<sup>rd</sup> resolution)

If the subscriptions to the various capital increases with or without cancellation of the shareholders' preferential subscription right provided for by the resolutions submitted to the vote of the General Shareholders' Meeting exceeded the number of shares planned for the initial issue, the Company would like to be able to increase the transaction by 15%, subject to complying with the various limits applicable to the delegation pursuant to which the issue is decided.

The Company could therefore, in the event of excess applications to subscribe for the initial issue, increase the number of shares to be issued.

In accordance with the provisions of Article L 225-135-1 of the French Commercial Code, we therefore propose that you:

- authorize the Board of Directors, with the right to subdelegate in accordance with legal provisions, in the event of excess applications to subscribe for each of the issues decided pursuant to the twentieth, twenty-first and twenty-second resolutions, to increase, in accordance with Article L 25-135-1 of the French Commercial Code, the number of shares to be issued, at the same price as that used for the initial issue and within the limit of 15% of the initial issue and subject to the various limits applicable to the delegation pursuant to which the issue is decided;
- resolve that this authorization granted to the Board of Directors must be implemented at the latest within thirty days of the end of the subscription period of the initial issue; if the Board of Directors does not make use of it within that time, it shall lapse;
- give full powers to the Board of Directors, with the right to sub-delegate, in accordance with the conditions defined by law and by the resolution presented to you, to implement this delegation.

This delegation of authority would be granted for a period of twenty-six months.

The Board of Directors may not, without the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority as from the filing by a third party of a tender offer for the Company's securities, until the end of the offer period.

#### Delegation of authority to the Board of Directors to increase the Company's share capital by incorporation of reserves, profits or premiums (24<sup>th</sup> resolution)

We propose that the Ordinary Shareholders' Meeting delegates to the board its authority to decide on one or more capital increases by incorporation into the capital of all or part of the reserves, profits or premiums that may be capitalized in accordance with the law and the by-laws, followed by the creation and free award of new shares or by an increase in the par value of existing shares, or a combination of these two methods.

The maximum nominal amount of the capital increases carried out, immediately or in future, as a result of issues made pursuant to this delegation would be set at thirteen million one hundred and seventy-one thousand five hundred and eighty-five euros (€13,171,585), it being specified that this limit would be set (i) without taking into account the par value of the Company's shares possibly to be issued in connection with adjustments made to protect, in accordance with applicable legal and regulatory provisions and any contractual stipulations providing for other cases of adjustment, the rights of holders of securities or other rights granting access to the Company's share capital and (ii) independently of the limits on capital increases that would result from issues of shares or securities authorized by the preceding twentieth, twenty-first and twenty-second resolutions.

You are reminded that this type of capital increase does not, by nature, have a dilutive effect for existing shareholders.

We therefore propose that you grant a delegation of authority to the Board of Directors for a period of 26 months from the date of the vote in favor by the General Shareholders' Meeting to determine the amount and nature of the sums to be incorporated into the capital, decide on the number of new shares to be issued and/or the amount of existing shares comprising the share capital whose par value will be increased, set the date, even retroactively, on which the new shares will bear dividends or the effective date of the increase in the par value.

You will be asked to give the Board of Directors, with the right to sub-delegate, the necessary powers to implement the delegation granted, and particularly to record the completion of the capital increase and amend the Company's by-laws accordingly and, more generally, complete any and all formalities.

The Board of Directors may not, without the prior authorization of the General Shareholders' Meeting, make use of this delegation of authority as from the filing by a third party of a tender offer for the Company's securities, until the end of the offer period.

#### Delegation of authority to the Board of Directors to proceed with a capital increase, with cancellation of the shareholders' preferential subscription right, reserved for members of a Group Savings Plan (25<sup>th</sup> resolution)

In order to have instruments to allow all the Company's employees to acquire a share in its capital and to comply with the legal obligation applicable when a capital increase (or a delegation to carry out a capital increase) is submitted to the General Shareholders' Meeting, we propose that you delegate to the Board of Directors, with the right to subdelegate in accordance with legal provisions, subject to the adoption of any of the twentieth, twenty-first and twentysecond resolutions submitted to the General Shareholders' Meeting, your authority to decide to increase the share capital, on one or more occasions, and at the times it deems appropriate, by issuing shares reserved for the members of one or more Company Savings Plan(s) (or any other plan for whose members, pursuant to Articles L. 3332-1 et seq. of the French Labor Code, a capital increase may be reserved in similar conditions) that may be established within the group

formed by the Company and the French or foreign entities included the scope of consolidation or combined accounts of the Company pursuant to Article L. 3344-1 of the French Labor Code.

You will be asked to cancel the shareholders' preferential subscription right in favor of employees who are members of a Company Savings Plan (or any other plan for whose members, pursuant to Article L. 3332–18 of the French Labor Code, a capital increase may be reserved in similar conditions), the preferential right of shareholders to subscribe for the shares to be issued pursuant to this delegation.

The maximum nominal amount of the capital increase carried out, immediately or in future, as a result of the issue made pursuant to this delegation (including by incorporation of reserves, profits or premiums in the manner and within the limits defined by the abovementioned articles of the French Labor Code) would be set at one million three hundred and seventeen thousand one hundred and fifty-eight euros (€1,317,158), this cap being separate and independent from the caps referred to in the other resolutions submitted to this General Shareholders' Meeting.

We propose that you resolve that the subscription price of the new ordinary shares shall be determined by the Board of Directors in accordance with legal or regulatory provisions and particularly in accordance with the provisions of Article L. 3332-19 of the French Labor Code, but it may not exceed the average price of the Company's share quoted on Euronext Paris over the twenty trading days preceding the date of the decision setting the subscription opening date, or be more than 30% below that average price, or more than 40% below it when the lock-up period stipulated by the plan pursuant to Articles L. 3332-25 et seq. of the French Labor Code is greater than or equal to 10 years.

Lastly, you will be asked to grant the Board of Directors, with the right to sub-delegate, the authority necessary to implement the delegation granted, and particularly to decide and to carry out one or more share issues reserved for employees who are members of the Solocal Group Savings Plan.

The Board of Directors adds that it does not currently have any plan to carry out a capital increase reserved for the employees.

This delegation would be granted for a period of twenty-six months and would supersede, for the unused portion, the delegation granted by the twenty-first resolution adopted by the General Meeting of 3 June 2021.

#### Powers for formalities (26<sup>th</sup> resolution)

You are asked to confer full powers upon a bearer of an original, copy of or extract from the minutes of the General Shareholders' Meeting to complete any legal or administrative formalities and file any public notices required by legislation in force.

The Board of Directors asks you to adopt the resolutions submitted for your approval.

## Composition of the Board of Directors

As of the date of this document, the Board of Directors has the following members:

- Mr Philippe Mellier, Chairman of the Board of Directors;
- Mr David Amar, Vice-Chairman of the Board of Directors;
- Mr David Eckert;
- Ms Delphine Grison;
- Ms Anne-France Laclide;
- Ms Marie-Christine Levet;
- Ms Catherine Robaglia, Director representing employees;
- Mr Paul Russo;
- Ms Sophie Sursock.

A full presentation of the composition of the Company's Board of Directors and management bodies is provided in chapter 4 of the 2021 Universal Registration Document, which is available on the website **www.solocal.com**.



### **Director** whose cooptation

the Combined General Shareholders' Meeting of 2 June 2022 is asked to ratify



#### **Philippe MELLIER**



Born 02/09/1955 Nationality French

**Date appointed** 30/06/2021

Date office expires General Shareholders' Meeting to be held in 2023

Number of shares 40,000 Adress 16 Villa Dupont 75116 Paris France Function

- Chairman of the Board of Directors

**Philippe Mellier** has been the Executive President of Fraikin since 2018 and has overseen a comprehensive overhaul of the leading company in industrial and utility vehicle leasing in Europe, returning it to profitability and developing value-added services, especially in the area of digital and telematic services. In 2020, Philippe Mellier consolidated Fraikin's leading position in Europe with the acquisition of Via Location. Philippe has extensive experience of governance and is currently a Director of REEL group (a mid-cap in the Lyon region).

Philippe Mellier is a graduate of ENSTA and INSEAD. He began his career at Ford where he became Vice-President of Marketing, Sales and Services for Ford of Europe. In 2000, he was appointed Chairman and CEO of Renault Trucks. In 2003, he joined Alstom. As Executive Vice-President of Alstom and President of Alstom Transport, he played a key role in the Group's recovery until 2011. He was then Chief Executive Officer of De Beers until 2016, where he oversaw the major transformation of the diamond giant in response to a rapidly changing market, with a renewed focus on the customer.

#### Other duties and main offices held in all companies over the past 5 years

- Chairman and member of the Board of Directors of Fraikin (France)
- Director of REEL group (France)
- Chairman of the Supervisory Board of Ermewa (France)

#### Offices no longer held:

– None

Additional information is provided in the table of responsibilities of the members of the Board of Directors included in chapter 4 of the Universal Registration Document, which is available at **www.solocal.com**.



## **Directors** whose appointment

the Combined General Shareholders' Meeting of 2 June 2022 is asked to approve



#### **Bruno GUILLEMET**



Born 13/06/1957 Nationality French

Date appointed 02/06/2022

Date office expires General Shareholders' Meeting to be held in 2026

Number of shares\*

#### Function

 Director (appointment submitted for the approval of the General Shareholders' Meeting of 2 June 2022)

**Bruno Guillemet** is Group Human Resources Senior Vice-President at Valéo. After obtaining a law degree and studying at the Centre Interdisciplinaire de Formation à la Fonction Personnel (CIFFOP), Bruno Guillemet began his career at the Sacilor group in 1984. From 1989 to 2004 he worked at Danone where he was in turn Vice-President Human Resources, fresh products and Vice-President Human Resources, Evian and Volvic, before being appointed Group Vice-President, Industrial Relations in 2001 and finally Human Resources Vice-President, Americas based in the United States. In 2004, he was appointed Senior Vice-President Human Resources of Alstom Transport and then Group Senior Vice-President Human Resources. Bruno Guillemet's expertise in Human Resources is a major asset for Solocal.

#### Other duties and main offices held in all companies over the past 5 years

- Director and Chairman of the Reel group Remuneration Committee
- Member of the Remuneration Committee of the Paris 2024 Olympic Games
- Member of the Remuneration Committee of France 2023, the organiser of the Rugby World Club

#### Offices held over the past five years and no longer held

None

Adress

75017 Paris

100, rue de Courcelles

\* The shares will vest in the event that the General Shareholders' Meeting approves Bruno Guillemet's appointment as a Director.

Additional information is provided in the table of responsibilities of the members of the Board of Directors included in chapter 4 of this Universal Registration Document, which is available at www.solocal.com.



## **Director** whose reappointment

the Combined General Shareholders' Meeting of 2 June 2022 is asked to approve



#### Anne-France LACLIDE-DROUIN



Born 08/01/1968 Nationality French

**Date appointed** 19/06/2019

Date office expires General Shareholders' Meeting to be held in 2022

Number of shares 897\*

#### Adress

6, rue Malar 75007 Paris France

#### Function

- Director

- Chair of the Audit Committee

Anne France Laclide-Drouin is Chief Financial Officer (CFO) of RATP Dev. Before that, she was CFO and a member of the Executive Committee of Consolis group and CFO of the Idemia group (formerly Oberthur Technologies) and of various other companies such as Elis, GrandVision, AS Watson (Marionnaud) and Guilbert. She began her career at PricewaterhouseCoopers. She sits as an Independent Director on the Board of Directors of CGG, a global geoscience group with annual revenues of 1.193 billion that works for the energy industry, and of Believe, a world leader in digital music with annual revenues of €577 million. She is Chair of the Audit Committee of the same companies. She held the same positions, i.e. independent member of the Board of Directors and Chair of the Audit Committee, at SFR. Anne France Laclide-Drouin supports Clubhouse, a non-profit association that works with people suffering from mental illnesses and helps them integrate into society.

#### Other duties and main offices held in all companies over the past 5 years

- Various non-independent offices at RATP Développement SAS
- Independent Director of CGG (listed company in Paris)
- Independent Director of Believe (listed company in Paris)

#### Offices no longer held:

- Various offices within the Oberthur group (France) and Consolis
- Independent Director of SFR (France)

\* 20,000 shares held in 2019. Following the financial restructuring carried out in 2021, Anne-France Laclide-Drouin held 897 shares with a share price of €2.66 at 31 December 2020, i.e. an investment of €11,838.

Additional information is provided in the table of responsibilities of the members of the Board of Directors included in chapter 4 of this Universal Registration Document, which is available at www.solocal.com.



## Statutory Auditors' reports

#### Statutory Auditors' report on the issuance of shares and other transferable securities with retention or cancellation of preferential subscription rights

### Combined General Shareholders' Meeting of 2 June 2022 - Twentieth, twenty-first, twenty-second and twenty-third resolutions

To the General Shareholders' Meeting of Solocal Group,

In our capacity as statutory auditors of your company and in compliance with Articles L. 228 92 and L. 225 135 et seq. as well as Article L. 22 10 52 of the French Commercial Code, we hereby present our report on the proposals to delegate to the board of directors the power to decide various issues of shares and transferable securities, which you are being asked to vote on.

On the basis of its report, your board of directors is asking shareholders to delegate to it, with the option to sub-delegate, for a period of twenty-six months from the date of this general meeting, the power to decide the following operations and to determine the final conditions of such issues, and is asking shareholders, where applicable, to waive their preferential subscription rights:

- issuance with retention of preferential subscription rights (twentieth resolution) of shares and/or equity securities giving access to other equity securities and/or granting entitlement to the allotment of debt securities, and/or transferable securities giving access to equity securities to be issued;
- issuance with cancellation of preferential subscription rights by way of public offerings other than those provided for in the twenty-second resolution (twenty-first resolution) of shares and/or equity securities giving access to other equity securities and/or granting entitlement to the allotment of debt securities, and/or transferable securities giving access to equity securities to be issued;
- issuance with cancellation of preferential subscription rights by way of public offerings referred to in Article L. 411–21° of the French Monetary and Financial Code and within the limit of 20% of the share capital per year (twenty-second resolution) of shares and/or equity securities giving access to other equity securities and/or granting entitlement to the allotment of debt securities, and/or transferable securities giving access to equity securities to be issued.

Under the twentieth resolution, the aggregate nominal amount of the capital increases that may be carried out, immediately or in the future, may not exceed €52,686,341 with respect to the twentieth, twenty-first and twenty-second resolutions, it being specified that the nominal amount of the capital increases that may be carried out, immediately or in the future, may not exceed:

- €39,514,756 in the case of the twentieth resolution;
- €13,171,585 in the case of the twenty-first and twenty-second resolutions individually and together.

Under the twentieth resolution, the aggregate nominal amount of the debt securities that may be issued may not exceed €300,000,000 with respect to the twentieth, twenty-first and twenty-second resolutions.

These ceilings take account of the additional number of securities to be issued under the delegations of powers referred to in the twentieth, twenty-first and twenty-second resolutions, under the conditions provided for in Article L 225 135 1 of the French Commercial Code, if you adopt the twenty-third resolution.

#### **Statutory Auditors' reports**

Statutory Auditors' report on the issuance of shares and other transferable securities with retention or cancellation of preferential subscription rights

The board of directors is responsible for preparing a report in accordance with Articles R. 225 113 et seq. of the French Commercial Code. Our role is to express an opinion on the fair presentation of the financial information taken from the financial statements, on the proposed cancellation of the preferential subscription rights and on certain other information concerning these operations, set out in this report.

We performed the procedures we considered necessary with regard to the professional standards of the French Institute of Statutory Auditors (Compagnie Nationale des Commissaires aux Comptes) applicable to this engagement. These procedures consisted in verifying the content of the board of directors' report relating to these operations and the methods used to determine the issue price of the equity securities to be issued.

Subject to a subsequent review of the conditions of any issues that may be decided, we have no observations to make on the methods used to determine the issue price of the equity securities to be issued set out in the board of directors' report under the twenty-first and twenty-second resolutions.

In addition, since this report does not specify the methods used to determine the issue price of the equity securities to be issued under the twentieth resolution, we are unable to give our opinion on the choice of elements used to calculate this issue price.

Since the final conditions under which the issues would be carried out have not been determined, we are unable to express an opinion on them or, therefore, on the proposal to cancel the preferential subscription rights that is being put to you in the twenty-first and twenty-second resolutions.

In accordance with Article R. 225 116 of the French Commercial Code, we will prepare an additional report, if applicable, upon the use of these delegations of powers by your board of directors in the event of the issuance of transferable securities that are equity securities giving access to other equity securities or granting entitlement to the allotment of debt securities, in the event of the issuance of transferable securities giving access to equity securities to be issued and in the event of the issuance of shares with cancellation of preferential subscription rights.

> Paris-La Défense , 20 April 2022 The Statutory Auditors

DELOITTE & ASSOCIES Stéphane Rimbeuf AUDITEX

Jérémy Thurbin

Statutory Auditors' report on the capital increase reserved for members of a company savings plan

## Statutory Auditors' report on the capital increase reserved for members of a company savings plan

#### Combined General Shareholders' Meeting of 2 June 2022 – Twenty-fifth resolution

To the General Shareholders' Meeting of Solocal Group,

In our capacity as statutory auditors of your company and in compliance with Articles L. 225-135 et seq. of the French Commercial Code, we hereby present our report on the proposal to delegate to the Board of Directors the power to decide a capital increase by issuance of ordinary shares with cancellation of preferential subscription rights, reserved for members of one or more company savings plans (or any other plan with members for which a capital increase may be reserved under Articles L. 3332-1 et seq. of the French Labour Code under equivalent conditions) that may be set up within the group comprising your company and French or foreign undertakings falling within the scope of your company's consolidated or combined financial statements pursuant to Article L. 3344-1 of the French Labour Code, for a maximum nominal amount of €1,317,158, which you are being asked to vote on.

This capital increase is subject to your approval pursuant to the provisions of Articles L. 225-129-6 of the French Commercial Code and L. 3332-18 et seq. of the French Labour Code.

On the basis of its report, your Board of Directors is asking shareholders to delegate to it, for a period of twenty-six months from the date of this General Meeting, the power to decide a capital increase and to cancel your preferential subscription rights to the ordinary shares to be issued. If applicable, it will be responsible for determining the final conditions of issuance for this operation.

The Board of Directors is responsible for preparing a report in accordance with Articles R. 225-113 and R. 225-114 of the French Commercial Code. Our role is to express an opinion on the fair presentation of the financial information taken from the financial statements, on the proposed cancellation of the preferential subscription rights and on certain other information concerning the issue, set out in this report.

We performed the procedures we considered necessary with regard to the professional standards of the French Institute of Statutory Auditors (Compagnie Nationale des Commissaires aux Comptes) applicable to this engagement. These procedures consisted in verifying the content of the Board of Directors' report relating to this operation and the methods used to determine the issue price of the shares.

Subject to further examination of the terms and conditions of the capital increase which will be decided, we have no observations to make on the methods used to determine the issue price of the ordinary shares to be issued set out in the Board of Directors' report.

Since the final conditions under which the capital increase would be carried out have not been determined, we are unable to express an opinion on them or, therefore, on the proposal to cancel the preferential subscription rights that is being put to you.

In accordance with Article R. 225-116 of the French Commercial Code, we will prepare an additional report, if applicable, upon the use by your Board of Directors of this delegation of powers.

Paris-La Défense , 20 April 2022 The Statutory Auditors

DELOITTE & ASSOCIES

Stéphane Rimbeuf

AUDITEX

Jérémy Thurbin



# Request for documents

#### COMBINED GENERAL SHAREHOLDERS' MEETING OF SOLOCAL GROUP

to be held on 2 June 2022

Tours du Pont de Sèvres – Citylights 204, Rond-Point du Pont de Sèvres 92100 Boulogne-Billancourt Return this document, duly completed and signed, directly to: SOLOCAL GROUP -

SHAREHOLDER RELATIONS 204, Rond-Point du Pont de Sèvres 92649 Boulogne-Billancourt Cedex

Mr.	Mrs.	Company 🛄		
Surname	or company r	name:	 	 
First name	e(s):		 	 
Address:			 	 
Post code	·			 
		. ,	 	 
Registered	d account nur	mber:	 	 

In accordance with the provisions of Article R. 225-88 of the French Commercial Code, I request that Solocal Group send me all the documents and information concerning the Combined General Shareholders' Meeting to be held on 2 June 2022, as they are listed in Article R. 225-83 of the French Commercial Code.

- In my capacity as an owner of registered shares, I also request that a proxy form and the documents and information referred to in Articles R. 225-81 and R. 225-83 of the French Commercial Code be sent to me at the time of each subsequent Shareholders' Meeting.
- In my capacity as an owner of shares, all in bearer form (this section should not be completed by shareholders who hold registered shares).

I represent that these shares are registered in an account held by: Name and address of your financial intermediary:

authorised intermediary, and that the certificate issued by such intermediary certifying that the shares were registered no later than **31 May 2022 at 00:00** (*Paris time*), was filed with Solocal Group, the depositary designated in the notice of meeting (Articles R. 225-85 and R. 225-88 of the French Commercial Code).

Your personal data collected from this form are used by Solocal Group to respond to your request and, if applicable, send you the requested information. To learn more about the use of your data and the exercise of your rights, please visit the Privacy page of Solocal.com.

Signed in: Signature: 2022

on

NOTICE OF MEETING 2022 - SOLOCAL 53



# Sign up to receive meeting notices by email



In recognition of its environmental responsibilities, Solocal Group has decided to limit the use of paper in its communications as much as possible. This form has been sent to you for this purpose. We hope that as many of you as possible will join us in this socially responsible measure. Return this document, duly completed and signed, directly to: SOLOCAL GROUP – SHAREHOLDER RELATIONS 204, Rond-Point du Pont de Sèvres

92649 Boulogne-Billancourt Cedex

Υοι	ı may register	directly on our	dedicated Planetshare	s website ( <b>https</b>	s://planetshares.l	onpparibas.com)	to request
any	documents	you wish.					

- I request that, with effect from the Annual Ordinary General Shareholders' Meeting held in 2022, you send to me by email, at the email address stated below, my notice of meeting and the documents required to participate in Solocal Group General Shareholders' Meetings.
- I expressly authorise Solocal Group (or its representative if applicable) to send me all communications concerning Solocal Group corporate matters by email.

Mr.	Mrs. 🛄	Company 🛄	
Surname o	r company nc	ame:	
First name(	(s):		
Address:			
Audi 633.			
		Town/City	
Post code:		Town/City	

Your personal data collected from this form are used by Solocal Group to respond to your sign-up request and, if applicable, send you the requested information. To learn more about the use of your data and the exercise of your rights, please visit the Privacy page of Solocal.com.

Signed in:	on	2022
Signature:		

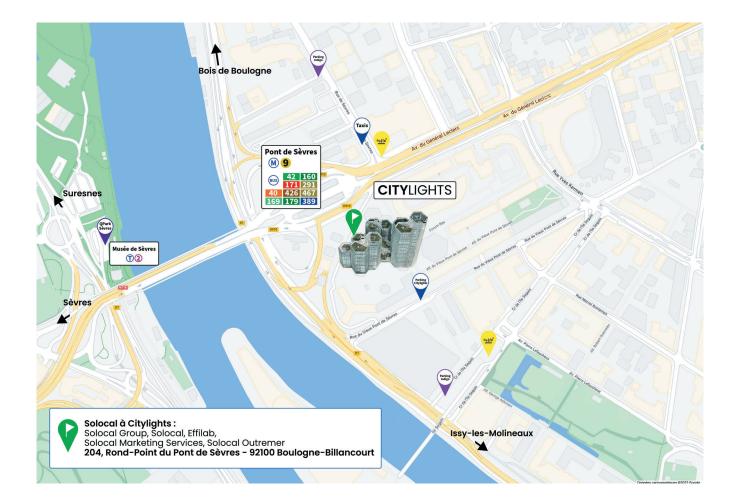
If at any time you decide that you once again wish to receive your notice of meeting and the documents for participating in General Shareholders' Meetings by post, please inform us by registered letter with acknowledgement of receipt.

Registered office: 204, Rond-Point du Pont de Sèvres - 92649 Boulogne-Billancourt Cedex

Telephone: +33 (0)1 55 77 35 00 / Email: actionnaire@solocal.com - www.solocal.com

(1) This option is available only to registered shareholders of Solocal Group.

## How to get to the General Shareholders' Meeting



# solocal

#### SOLOCAL GROUP

Public limited company with a capital of €131,715,854 Commercial and Companies Register Nanterre 552 028 425

#### **Head office**

204, Rond-Point du Pont de Sèvres 92649 Boulogne-Billancourt Cedex 33 (1) 46 23 37 50

Shareholder Relations actionnaire@solocal.com

Investor Relations ir@solocal.com

www.solocal.com

